

Kelly G. Shaver

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Citizenship:

Born in Highland Park, IL
U.S. Citizen

Higher Education:

Ph. D. Duke University, June, 1969
M. S. University of Washington, June, 1965
B. S. University of Washington, June, 1963

Positions and Employment (Entrepreneurship):

2012- Founder and President, MindCette, LLC
MindCette conducts national studies of entrepreneurial mindset.
2011- Graduate Faculty Associate, Medical University of South Carolina
2007-2011 Chair, Department of Management and Entrepreneurship, College of Charleston.
Initiated bilateral exchange program with Universidad Carlos III de Madrid, presided over four tenure reviews and six third-year reviews, developed and used consensually-approved template for annual evaluations, initiated Web-posting of all course syllabi and all departmental annual reports, published first Departmental Newsletter, initiated electronic storage of all departmental records.
2005- Professor of Entrepreneurial Studies, College of Charleston
1999-2000 Visiting Professor, Entrepreneurship and Small Business Research Institute (ESBRI), Stockholm, Sweden

Teaching Interests and Research Specialties:

Courses Created:

Principles of Entrepreneurship
New Venture Planning
Psychology of Entrepreneurship
Research in Entrepreneurship
Health Sciences Entrepreneurship
Social Psychology and Law
Experimental Social Psychology

Other Courses Taught:

Organizational Behavior
Social Psychology
Statistics (Grad and Undergrad)
Evaluation Research
Graduate Research Methods
Financing New Ventures

Research: Social and cognitive processes in entrepreneurial behavior.
Attribution of causality, responsibility, and blame.

Dissertation and Thesis Titles:

Ph. D. The effects of relevance and severity on the attribution of responsibility for accidents.
M. S. An exploratory study of altruism: Its relation to sex and birth order.

Professional Associations:

Academy of Management (Entrepreneurship Division, Research Methods Division)
Association for Psychological Science, Fellow
Society for Personality and Social Psychology, Fellow
European Council for Small Business and Entrepreneurship
United States Association for Small Business and Entrepreneurship, Justin Longenecker Fellow

Google Scholar Counts (December, 2020):

Citations: 13,179 (Profile is public)
h-index: 31
i10 index: 55
Items with >200 citations are indicated.

ENTREPRENEURSHIP

Professional Experience

- 2016-2017 Co-Chair, Student Success Center Advisory Board, School of Business, College of Charleston
- 2015- Member, Faculty Steering Committee, Federal Demonstration Partnership
- 2015 Member, Curriculum Committee for the United States Association for Small Business and Entrepreneurship (USASBE) Technology Entrepreneurship Certificate Program
- 2013-2016 Member, Institutional Conflict of Interest Policy Review Committee, Medical University of South Carolina
- 2013-2016 Faculty Senator, College of Charleston
- 2013-2016 Member, Institutional Conflict of Interest Committee, Medical University of South Carolina
- 2010-2013 Member, Faculty Workload Survey Task Force, Federal Demonstration Partnership
- 2010- College's Faculty Representative, Federal Demonstration Partnership
- 2004-2005 Past Chair, Entrepreneurship Division, Academy of Management
- 2003-2004 Chair, Entrepreneurship Division, Academy of Management
- 2001-2002 Program Chair, Entrepreneurship Division, Academy of Management
- 2000-2001 Professional Development Workshop Chair, Entrepreneurship Division, Academy of Management
- 1999 Founding Director, *MBA TechConnect.org*
- 1999 Member, Advisory Board, *FamilyCareAmerica.com*
- 1997-2000 Member, Board of Directors, Richmond Angel Investor Network
- 1997-1999 Member, Small Business Person of the Year Awards Committee, Greater Richmond Chamber of Commerce
- 1996-1998 Member, Advisory Council, Business Enterprise Center, Virginia Peninsula Chamber of Commerce
- 1996-1997 President, Richmond Venture Capital Club (now The Venture Forum)
- 1996-2002 Member, Executive Committee, Entrepreneurial Research Consortium
- 1995-2002 Chair, Person Variables Group, Entrepreneurial Research Consortium
- 1994-1998 Member, Board of Directors, Small Business Development Center of Greater Hampton Roads
- 1993-1998 Member, Board of Directors, Richmond Venture Capital Club (now The Venture Forum)

- 1992-1993 Chair, Finance Working Group, Peninsula Advanced Technology Center
- 1990-1993 President, Hampton-Roads Innovation and Technological Education Consortium (HITEC)
- 1990 Co-Director, Technological Entrepreneurship Center, College of William & Mary
- 1989-1990 Research Director, Technological Entrepreneurship Center, College of William & Mary

Honors And Awards (Entrepreneurship)

- 2019 Best Paper Award, Social Issues in Management Division, Academy of Management
- 2019 Max S. Wortman Award for Lifetime Achievement in Entrepreneurship, United States Association of Small Business and Entrepreneurship
- 2018 Fellow, Society of Personality and Social Psychology
- 2018 Research Champions Award, GEN Global
- 2017 Finalist, Startup Nations Award for Groundbreaking Policy Thinking
- 2017 Phi Kappa Phi National Academic Honor Society
- 2016 College of Charleston Distinguished Research Award
- 2016 Justin Longenecker Fellow, United States Association of Small Business and Entrepreneurship
- 2014 Distinguished Research Award, School of Business, College of Charleston
- 2011 Finalist, 3E-Learning Idea Competition
- 2007 Award for Extraordinary Service, Entrepreneurship Division, Academy of Management
- 2003 Kauffman MOOT CORP® Faculty Fellow
- 2001 Lecturer, Distinguished Professor Series, Leeds School of Business, University of Colorado
- 2000 NFIB Best Paper Award, Babson-Kauffman Entrepreneurship Research Conference
- 2000 McGraw-Hill/Irwin Award for Innovation in Entrepreneurship Pedagogy

- 1994 Issues Facilitator, White House Conference on Small Business (Virginia meeting)
- 1994 Faculty Fellow, Price-Babson Symposium for Entrepreneurship Educators

Academic Consulting (Entrepreneurship)

- 2012 Invited consultant to the European Commission Directorate of Industry and Enterprise
- 2008-2017 Member, Dissertation Proposal Review Committee, Kauffman Foundation
- 2005-2006 Member, Dissertation Proposal Review Committee, Kauffman Foundation
- 2005 Member, Advisory Panel, Partnerships for Innovation, Directorate for Engineering, National Science Foundation
- 2003-2004 Member, Data Advisory Committee, Kauffman Foundation
- 2003-2004 Member, Steering Committee, Life Sciences Entrepreneurship Program, Virginia Commonwealth University
- 2003 Member, Dissertation Proposal Review Committee, Kauffman Foundation
- 2000-2001 Member, Advisory Panel, Partnerships for Innovation, Division of Social and Economic Sciences, National Science Foundation
- 2000 Member, Advisory Panel, Innovation and Organizational Change, Division of Social and Economic Sciences, National Science Foundation
- 1999-2000 Chair, Strategic Direction and Structure Committee, Entrepreneurship Division, Academy of Management
- 1997 Focus group facilitator, James City County Economic Development Department
- 1995-1996 Member, Dissertation Awards Committee, Entrepreneurship Division, Academy of Management
- 1992 Member, Small Business Innovation Research Advisory Panel, Decision Risk and Management Sciences Program, Division of Social and Economic Science, National Science Foundation
- 1990-1992 Member, Human Development and Aging Special Study Section (Small Business Innovation Research), National Institutes of Health

Editorial and Review Activities (Entrepreneurship)

2019 *Strategic Entrepreneurship Journal*
 2017- *Group & Organization Management*
 2015- *Small Business Economics*
 2015- *Journal of Business Venturing*
 2015- *Journal of Management Studies*
 2015-2017 United States Association For Small Business and Entrepreneurship
 2015-2016 Babson Entrepreneurship Research Conference
 2013-2020 Associate Editor, *Journal of Small Business Management*
 2011-2011 ICSB Global Entrepreneurship Conference
 2011 *Journal of Management Studies*
 2010-2011 Co-Editor, Special Issue of *Small Business Economics*
 2010-2011 *Journal of Business Venturing*
 2010-2011 *Entrepreneurship Theory & Practice*
 1997-2000 *Journal of Small Business Management*
 1996- *Journal of Developmental Entrepreneurship (Board)*
 1994-1999 Editor, *Entrepreneurship Theory and Practice*
 1994 Co-Editor, Special Issue of *Entrepreneurship Theory & Practice*
 1992-2004 *Entrepreneurship and Regional Development (Board)*
 1989-1994 *Entrepreneurship Theory & Practice*

External Funding Received (Entrepreneurship)

“Professional Development For Doctoral Students”

Kauffman Foundation

Project Period: 5/5/10 - 5/14/12; \$40,000

(Principal Investigator)

“Lowcountry Partnership for Biomedical Innovation”

Partnerships for Innovation Program, National Science Foundation

Project Period: 03/01/10 - 2/31/12; \$599,996 (IIP-09-17987)

(Principal Investigator)

“Professional Development For Doctoral Students”

Kauffman Foundation

Project Period: 04/01/07 - 3/31/10; \$59,950

(Principal Investigator)

“A Multi-Year Program To Enhance PSED Dissemination Efforts”

Kauffman Foundation

Project Period: 07/01/06 - 06/31/09; \$159,750

(Co-Principal Investigator with William B. Gartner, Clemson University)

“PSED1 Research Symposium”

Kauffman Foundation

Project Period: 07/01/05 - 9/31/06; \$23,210

(Co-Principal Investigator with John E. Clarkin)

“Professional Development Of Entrepreneurship Educators”

Kauffman Foundation

Project Period: 07/01/04 - 02/31/07; \$53,850

(Principal Investigator)

“Support For Entrepreneurship Division Doctoral Consortium”

Kauffman Foundation

Project Period: 07/15/03 - 09/30/03; \$9,450

(Principal Investigator)

"Advancing Entrepreneurship At The College Of William & Mary"
Kauffman Collegiate Entrepreneurship Network
Project Period: 04/01/03 - 06/31/04; \$99,284.30 (\$49,534.30 direct costs)
(Principal Investigator; Lee Scruggs, Co-Principal Investigator)

"PSED Database Development"
Kauffman Center for Entrepreneurial Leadership
Project Period: 10/15/00 - 10/15/01; \$12,500
(Principal Investigator)

"Technological Entrepreneurship Center: Implementation"
Center for Innovative Technology
Project Period: 1/1/90 - 12/31/90; \$79,598.
(Co-Principal Investigator with Provost Melvyn D. Schiavelli)

"Technological Entrepreneurship Center: Implementation Proposal"
Center for Innovative Technology
Project Period: 10/1/88 - 9/31/89; \$94,712.
(Co-Principal Investigator with Provost Melvyn D. Schiavelli)

"An Entrepreneurial Center For William & Mary"
Center for Innovative Technology
Project Period: 2/1/87 - 12/31/87; \$18,193.
(Principal Investigator; 7 faculty as Co-Principal Investigators)

"Information Transfer In Technology: A Model Regional Survey"
Center for Innovative Technology
Project Period: 3/1/86 - 2/15/87, \$69,475.
(Co-Principal Investigator with Director of Bureau of Business Research, 1 other
faculty)

External Funding Sought (Entrepreneurship)

"STEM-Increasing Diversification of Entrepreneurship in Academia (IDEA)"
National Science Foundation
Project Period: 07/01/17 - 06/30/21, \$147,944
Principal Investigator (on subaward from Medical University of South Carolina)
Declined.

"DCL: NSF INCLUDES: Managing Innovation, Communication, and Scale"
National Science Foundation Conference Proposal
Project Period: 11/01/16 - 10-31/17, \$250,000.
(Principal Investigator). Declined.

"NSF INCLUDES: Innovation, Discovery, and Excellence in Advancing Science (IDEAS)."
National Science Foundation Letter of Intent for the INCLUDES program.
No specified project period.
(Key person; LOI submitted by Medical University of South Carolina)
Declined.

"Cognitive Neuroscience of Entrepreneurial Risk."
National Science Foundation Cognitive Neuroscience Program
Project Period: 9/1/15 - 8/31/18; \$480,928
(MUSC submitted a collaborative proposal as part of the package. \$772,207.)
I was the Principal Investigator on the entire project. Declined.

"PFI AIR Technology Translation: Predicting Individual Innovation Propensity."
National Science Foundation
Project Period: 7/1/13 - 12/31/14; \$148,630.
(Principal Investigator). Declined.

"Human Capital in Technology Transfer: Motivations of Academic Entrepreneurs."
National Science Foundation
Project Period: 5/16/13 - 5/15/16; \$614,075.
(Principal Investigator). Declined.

"Enhancing Entrepreneurship Development and Innovation Skills of Young Researchers in Egypt"
Submitted to US Agency for International Development PEER Program by the Egyptian Academy of Scientific Research and Technology, Nabila El-Sheikh, PI
Project Period: 1/1/12 - 12/31/14; \$150,000
(US Partner). Declined.

"Linking Activity Indicators Of Newly Established Businesses To Regional Venture Capital Activity."
Kauffman Foundation
Project Period: 5/1/08 - 11/31/09; \$20,000. Declined.

(Co-Investigator with David E. Desplaces). Declined.

“Social Cognition And Entrepreneurial Innovation”

National Science Foundation

Project Period: 09/01/07 - 8/31/10; \$454,932

(Principal Investigator). Declined.

“Innovation Management For The Knowledge Economy”

National Science Foundation Partnerships For Innovation

Project Period: 01/01/07 - 12/31/09; \$599,995

(Principal Investigator). Declined.

“Entrepreneurship And The Arts: Who Are The Students And How Do We Reach Them?”

Kauffman Foundation

Project Period: 09/01/05 - 08/31/06; \$24,529

(Co-Principal Investigator with John E. Clarkin). Declined.

“Stereotypes And Myths: Entrepreneurs Are Not What We Think”

Kauffman Foundation

Project Period: 09/01/05 - 08/31/06; \$16,796

(Principal Investigator). Declined.

Books (Entrepreneurship)

Please note that three of my psychology books have been re-issued since 2012 based on editorial decisions about the potential market.

Shaver, K. G. (in progress). *The elusive entrepreneurial mindset*. Cheltenham, UK: Edward Elgar.

West III, G. P., Gatewood, E J., & Shaver, K. G. (Eds.) (2020). *Broad spectrum entrepreneurship education*. Commercial Press: Beijing, CN.

West III, G. P., Gatewood, E J., & Shaver, K. G. (Eds.) (2009). *Handbook of university-wide entrepreneurship education*. Cheltenham, UK: Edward Elgar.

Gartner, W. B., Shaver, K. G., Carter, N. M., & Reynolds, P. D. (2004). *Handbook of entrepreneurial dynamics: The process of business creation*. Thousand Oaks, CA: Sage Publications. (678)

Reynolds, P. D., Autio, E., Brush, C. G., Bygrave, W. D., Manigart, S., Sapienza, H., & Shaver, K. G. (Eds.) (2000). *Frontiers of entrepreneurship research 2000*. Babson Park, MA: Babson College.

Reynolds, P. D., Bygrave, W. D., Manigart, S., Mason, C. M., Meyer, G. D., Sapienza, H., & Shaver, K. G. (Eds.) (1999). *Frontiers of entrepreneurship research 1999*. Babson Park, MA: Babson College.

Reynolds, P. D., Bygrave, W. D., Carter, N. M., Manigart, S., Mason, C. M., Meyer, G. D., & Shaver, K. G. (Eds.) (1998). *Frontiers of entrepreneurship research 1998*. Babson Park, MA: Babson College.

Chapters (Entrepreneurship)

Shaver, K. G., & Commarmond, I. (2019). Toward a comprehensive measure of entrepreneurial mindset. In E. Laveren, H. Landstrom, U. Hytti, & R. Blackburn (Eds.) *Rigour and relevance in entrepreneurship research, resources and outcomes: Frontiers in European entrepreneurship research* (pp 70-89). Cheltenham, UK: Edward Elgar.

Shaver, K. G., & Carsrud, A. L. (2018). Who is the entrepreneur? The right question has been asked, in the wrong way. In M. Brännback & A. L. Carsrud (Eds.), *A*

research agenda for entrepreneurial cognition and intention (pp 47-61).
Cheltenham, UK: Edward Elgar.

Shaver, K. G., Schjoedt, L., Passarelli, A., & Reeck, C. (2017). The cognitive neuroscience of entrepreneurial risk: Conceptual and methodological challenges. In M. J. Day, M. C. Boardman, & N. F. Krueger (Eds.) *Handbook of research methodologies and design in neuro-entrepreneurship* (pp. 207-240). Cheltenham, UK: Edward Elgar.

Shaver, K. G., & Davis, A. E. (2017). The psychology of entrepreneurship. In G. Ahmetoglu, T. Chamorro-Premuzik, B. Klinger & T. Karcisky (Eds.), *The Wiley handbook of entrepreneurship* (pp. 95-118). Hoboken, NJ: John Wiley & Sons.

Shaver, K. G. (2017). Thoughts have consequences: Attributions by and about entrepreneurs. In M. Brännback & A. L. Carsrud (Eds.), *Revisiting the entrepreneurial mind. Inside the black box: An expanded edition* (pp. 275-292). New York, NY: Springer.

Shaver, K. G. (2014). Psychology of entrepreneurial behavior. In A. Fayolle (Ed.) *Handbook of research on entrepreneurship: What we know and what we need to know* (pp. 262-280). Cheltenham, UK: Edward Elgar.

Shaver, K. G. (2014). Experimental methods in entrepreneurship research. In A. L. Carsrud & M. Brännback (Eds.), *Handbook of research methods and applications in entrepreneurship and small business* (pp. 88-111). Cheltenham, UK: Edward Elgar.

Schjoedt, L., Renko, M., & Shaver, K. G. (2014). Looking into the future: Valid multiple- and single-item measures in entrepreneurship research. In A. L. Carsrud & M. Brännback (Eds.), *Handbook of research methods and applications in entrepreneurship and small business* (pp. 112-135). Cheltenham, UK: Edward Elgar.

Shaver, K. G. (2012). Entrepreneurial action: Conceptual foundations and research challenges. In A. Corbett & J. A. Katz (Eds.) *Entrepreneurial action* (pp. 281-306). London, UK: Emerald.

Shaver, K. G. (2010). The social psychology of entrepreneurial behavior. In Z. Acs & D. Audretsch (Eds.), *The handbook of entrepreneurship research: An*

- interdisciplinary survey and introduction* (pp. 359-386). Dordrecht, Germany: Springer.
- Shaver, K. G. (2009). Why? Attributions about and by entrepreneurs. In A. L. Carsrud & M. Brännback, (Eds.), *Understanding the entrepreneurial mind: Opening the black box* (pp. 219-232). Dordrecht, Germany: Springer. [Reprinted in M. Brännback & A. L. Carsrud (Eds.), *Revisiting the entrepreneurial mind. Inside the black box: An expanded edition* (pp. 261-274). New York, NY: Springer.]
- Davis, A. E., & Shaver, K. G. (2009). Social motives in the PSED II. In P. D. Reynolds & R. T. Curtin (Eds.), *New firm creation in the United States: Initial explorations with the PSED II data set* (pp. 19-34). New York, NY: Springer.
- West III, G. P., Gatewood, E. J., & Shaver, K. G. (2009). Legitimacy across the university: Yet another entrepreneurial challenge. In G. P. West III, E. J. Gatewood, & K. G. Shaver, (Eds.), *Handbook of university-wide entrepreneurship education* (pp. 1-14). Cheltenham, UK: Edward Elgar.
- Shaver, K. G. (2009). Balsamic vinaigrette: Entrepreneurship in the arts and sciences. In G. P. West III, E. J. Gatewood, & K. G. Shaver, (Eds.), *Handbook of university-wide entrepreneurship education* (pp. 137-145). Cheltenham, UK: Edward Elgar.
- Carter, N. M., Gartner, W. B., Shaver, K. G., & Greene, P. G. (2007). The career reasons of minority nascent entrepreneurs. In M. Özbilgin & A. Malach-Pines (Eds.), *Career choice in management and entrepreneurship: A research companion* (pp. 433-463). Cheltenham, UK: Edward Elgar.
- Shaver, K. G. (2007). C2D2: Psychological methods in entrepreneurship research. In J. R. Baum, M. Frese, & R. A. Baron (Eds.), *The psychology of entrepreneurship* (pp. 335-346). Mahwah, NJ: Lawrence Erlbaum Associates.
- Gartner, W. B., & Shaver, K. G. (2004). Opportunities as attributions: The enterprise-serving bias. In J. Butler (Ed.) *Opportunity identification and entrepreneurial behavior* (pp. 29-46). San Francisco, CA: Information Age Publishing.
- Shaver, K., G. (2004). Attributions and locus of control. In W. B. Gartner, K. G. Shaver, N. M. Carter, & P. D. Reynolds (Eds.), *Handbook of entrepreneurial dynamics: The process of business creation* (pp. 205-213). Thousand Oaks, CA: Sage Publications.

- Carter, N. M., Gartner, W. B., & Shaver, K. G. (2004). Career reasons. In W. B. Gartner, K. G. Shaver, N. M. Carter, & P. D. Reynolds (Eds.), *Handbook of entrepreneurial dynamics: The process of business creation* (pp. 142-152). Thousand Oaks, CA: Sage Publications.
- Shaver, K. G. (2004). Overview: The cognitive characteristics of the entrepreneur. In W. B. Gartner, K. G. Shaver, N. M. Carter, & P. D. Reynolds (Eds.), *Handbook of entrepreneurial dynamics: The process of business creation* (pp. 131-141). Thousand Oaks, CA: Sage Publications.
- Shaver, K. G. (2003). The social psychology of entrepreneurial behaviour. In Z. J. Acs & D. B. Audretsch (Eds.) *The handbook of entrepreneurship research* (pp. 331-357). London, UK: Kluwer Law International.
- Robinson, P. B., & Shaver, K. G. (1995). Metatheory and entrepreneurship research. In J. Katz & R. H. Brockhaus (Eds.), *Advances in the study of entrepreneurship, firm emergence, and growth* (Vol. 2, pp. 97-122). Greenwich, CT: JAI Press.
- Carsrud, A. L., Brockhaus, R. H., & Shaver, K. G. (1994). The entrepreneur, the market context, and the venture. In G. Hills (Ed.), *Marketing and entrepreneurship: Research ideas and opportunities* (pp. 285-294). Westport, CT: Quorum Books.
- Gartner, W. B., Gatewood, E. J., & Shaver, K. G. (1991). Reasons for starting a business: Not-so-simple answers to simple questions. In G. E. Hills & R. W. LaForge (Eds.), *Research at the marketing/entrepreneurship interface* (pp. 90-101). Chicago, IL: University of Illinois at Chicago.

Articles (Entrepreneurship)

- Shaver, K. G., Wegelin, J., & Al-Ubaydli, O. (under review). Optimism in the entrepreneurial mindset: Past, present, future.
- Perrault, E., & Shaver, K. G. (under review). *Integrating normative, descriptive, and instrumental approaches to CSR: The role of attributions.*
- Shaver, K. G., Wegelin, J., & Commarmond, I. (2019). Assessing entrepreneurial mindset: Results for a new measure. *Discourse and Communication for Sustainable Education*. 10 (2) 13-21.

- Blair, C. A., & Shaver, K. G. (2019) Of horses and jockeys: Perceptions of academic entrepreneurs. *Entrepreneurship Research Journal*, DOI: 10.1515/erj-2019-0011.
- Schjoedt, L., & Shaver, K. G. (2019). Entrepreneurs' motivation: A conceptual process theory. *Journal of Small Business & Entrepreneurship*, DOI:10.1080/08276331.2019.1596398.
- Blair, C. A., & Shaver, K. G. (2019). Meaningful and complex work: An exercise to help students understand intrinsic motivation. *Management Teaching Review*, 4, 39-48. DOI.org/10.1177/2379298117748568.
- Shaver, K. G., Renko, M., Pollack, J. (Eds.) (2016, July). *Behavioral determinants and motivation*. Ewing Marion Kauffman Foundation State of the Field papers. Online at: <http://www.kauffman.org/microsites/state-of-the-field/topics/background-of-entrepreneurs/behavioral-determinants-and-motivation>
- Shaver, K. G., Davis, A. E., Kindy, M. S., & Blair, C. A. (2012). Approaching the PSED: "Some assembly required." *Journal of Small Business Strategy*, 22 (1), 99-115.
- Davis, A. E., & Shaver, K. G. (2012). Understanding gendered variations in business growth intentions across the life course. *Entrepreneurship Theory & Practice*, 36, 495-512.
- Manolova, T. S., Brush, C. G., Edelman, L. F., & Shaver, K. G. (2012). One size does not fit all: Entrepreneurial expectancies and growth intentions of US women and men nascent entrepreneurs. *Entrepreneurship & Regional Development*, 24 (1-2), 7-27.
- Gartner, W. B., & Shaver, K. G. (2012). Nascent entrepreneurship panel studies: progress and challenges. *Small Business Economics*, 39, 659-665.
- Schjoedt, L., & Shaver, K. G. (2012). Development and validation of a locus of control scale for the entrepreneurship domain. *Small Business Economics*, 39, 713-726.

- Gartner, W. B., Shaver, K. G., & Liao, J. (2008). Opportunities as attributions: Categorizing strategic issues from an attributional perspective. *Strategic Entrepreneurship Journal*, 2 (4), 301-315.
- Schjoedt, L., & Shaver, K. G. (2007). Deciding on an entrepreneurial career: A test of the pull and push hypotheses using the Panel Study of Entrepreneurial Dynamics data. *Entrepreneurship Theory & Practice*, 31, 733-752. **(297)**
- Shaver, K. G. (2005). Reflections on a new academic path: Entrepreneurship in the Arts and Sciences. *Peer Review*, 7 (3), 21-23.
- Carter, N. M., Gartner, W. B., Shaver, K. G., & Gatewood, E. J. (2003). The career reasons of nascent entrepreneurs. *Journal of Business Venturing*, 18, 13-39. **(1398)**
- Gatewood, E. J., Shaver, K. G., Powers, J. B., & Gartner, W. B. (2002). Entrepreneurial expectancy, task effort, and performance. *Entrepreneurship Theory & Practice*, 27 (2), 187-206. **(453)**
- Shaver, K. G., Carter, N. M., Gartner, W. B., & Reynolds, P. D. (2001). Who is a nascent entrepreneur? Decision rules for identifying and selecting entrepreneurs in the Panel Study of Entrepreneurial Dynamics (PSED). In W. D. Bygrave, E. Autio, C. G. Brush, P. Davidsson, P. G. Greene, P. D. Reynolds, & H. J. Sapienza (Eds.), *Frontiers of entrepreneurship research 2001* (p. 122). Babson Park, MA: Babson College.
- Shaver, K. G., Gartner, W. B., Crosby, E., Bakalarova, K., & Gatewood, E. J. (2001). Attributions about entrepreneurship: A framework and process for analyzing reasons for starting a business. *Entrepreneurship Theory & Practice*, 26 (2), 5-32. **(206)**
- Gartner, W. B., Shaver, K. G., & Gatewood, E. J. (2000). Doing it for yourself: Career attributions of nascent entrepreneurs. In Reynolds, P. D., Autio, E., Brush, C. G., Bygrave, W. D., Manigart, S., Sapienza, H., & Shaver, K. G. (Eds.), *Frontiers of entrepreneurship research 2000* (pp. 13-24). Babson Park, MA: Babson College. (Winner of the award for Overall Best Paper, 2000.)

- Gartner, W. B., Shaver, K. G., Allen, K. R., Bhat, S., & Gatewood, E. J. (1997). What affects growth expectations? In P. Reynolds, W. D. Bygrave, N. M. Carter, P. Davidsson, W. B. Gartner, C. M. Mason, & P. P. McDougall (Eds.), *Frontiers of entrepreneurship research 1997*, (pp. 63-65). Babson Park, MA: Babson College.
- Shaver, K. G., Gartner, W. B., Gatewood, E. J., & Vos, L. H. (1996). Psychological factors in success at getting into business. In P. Reynolds, S. Birley, J. E. Butler, W. D. Bygrave, P. Davidsson, W. B. Gartner, & P. P. McDougall (Eds.) *Frontiers of entrepreneurship research 1996*, (pp. 77-90). Babson Park, MA: Babson College.
- Gatewood, E. J., Shaver, K. G., & Gartner, W. B. (1995). A longitudinal study of cognitive factors influencing start-up behaviors and success at venture creation. *Journal of Business Venturing*, *10*, 371-391. **(1026)**
- Shaver, K. G. (1995). The entrepreneurial personality myth. *Business & Economic Review*, *41*(3), 20-23.
- Gartner, W. B., Shaver, K. G., Gatewood, E., & Katz, J. A. (1994). Finding the entrepreneur in entrepreneurship. *Entrepreneurship Theory & Practice*, *18*(3), 5-9. **(564)**
- Pieterman, M., Shaver, K. G., & Gatewood, E. J. (1993). Expectations and entrepreneurial persistence. In N. C. Churchill, S. Birley, W. D. Bygrave, J. Doutriaux, E. J. Gatewood, F. S. Hoy, & W. E. Wetzel, Jr. (Eds.) *Frontiers of entrepreneurship research 1993* (pp. 321-322). Wellesley, MA: Babson College.
- Gatewood, E. J., Shaver, K. G., & Gartner, W. B. (1992). Cognitive factors in entrepreneurial persistence. In N. C. Churchill, S. Birley, W. D. Bygrave, D. F. Muzyka, C. Wahlbin, & W. E. Wetzel, Jr. (Eds.), *Frontiers of entrepreneurship research 1992* (pp. 118-120). Wellesley, MA: Babson College.
- Shaver, K. G., & Scott, L. R. (1991). Person, process, choice: The psychology of new venture creation. *Entrepreneurship Theory & Practice*, *16* (2), 23-45. **(2134)**
- Shaver, K. G., Gatewood, E. J., & Gartner, W. B. (1991). Attributions for new venture creation: An experimental comparison. In N. C. Churchill, W. D. Bygrave, J. G.

Covin, D. L. Sexton, D. P. Slevin, K. H. Vesper, & W. E. Wetzel, Jr. (Eds.), *Frontiers of entrepreneurship research 1991* (pp. 32-48). Wellesley, MA: Babson College.

Refereed Papers (Entrepreneurship)

Shaver, K. G., Wegelin, J., & Al-Ubaydli, O. (2019, November). *Entrepreneurs embracing uncertainty: Culture and gender both matter*. Paper presented at the Research in Entrepreneurship (RENT) meeting, Berlin, Germany.

Perrault, E., & Shaver, K. G. (2019, August). *Integrating normative, descriptive, and instrumental approaches to CSR: The role of attributions*. Paper presented at the Academy of Management meeting, Boston, MA. (Winner of the Social Issues in Management Division Best Paper Award.)

Shaver, K. G., & Shaver, E. K. (2019, June). *Women's entrepreneurial motives: Sometimes different, sometimes the same*. Paper presented at the Diana International Research Conference, Boston, MA.

Shaver, K. G. (2019, February). *Surprise to some online test creators: Women and men are different!* Poster presented at the meeting of the Society of Personality and Social Psychology, Portland, OR.

Wyman, D. M., Frid, C. J., & Shaver, K. G. (2018, November). *Early sustainability: Social capital and performance outcomes of new firms*. Research in Entrepreneurship Conference, Toledo, Spain.

Shaver, K. G., Wegelin, J., & Commarmond, I. (2018, June). *Assessing the entrepreneurial mindset: Results for a new measure*. Roundtable presentation at the Babson College Entrepreneurship Research Conference, Waterford, Ireland.

Shaver, K. G., & Commarmond, I. (2017, November). *Toward a comprehensive measure of entrepreneurial mindset*. Paper presented at the Research in Entrepreneurship conference (RENT 2017), Lund, Sweden.

- Shaver, K. G. (2017, January). *Experimentation in entrepreneurship education*. Workshop presented at the United States Association for Small Business and Entrepreneurship, Philadelphia, PA.
- Shaver, K. G., West, G. P., & Clarkin, J. E. (2016, June). *Inimitable knowledge and entrepreneurial persistence*. Paper presented at the Babson Entrepreneurship Research Conference, Bodo, Norway.
- Shaver, K. G., & Blair, C. A. (2015, October). *Motives of academic entrepreneurs*. Paper presented at the meeting of the Technology Transfer Society, Dublin, Ireland.
- Shaver, K. G. (2015, October). *The panel study of entrepreneurial dynamics*. Paper presented at the GWOctober conference on "Entrepreneurial ecosystems: Understanding, building, implementing." Washington, DC.
- Shaver, K. G. (2015, August). Analysis-driven data collection. In E. J. Gatewood (Organizer). *Universities assisting SMEs in developing economies: Training, consulting, and research*. Symposium presented at the Academy of Management, Vancouver, BC, Canada.
- Shaver, K. G., & Hechavarria, D. (2015, August). *PSED analysis using the US datasets*. Academy of Management, Vancouver, BC, Canada.
- Gatewood, E. J., Patel, A., & Shaver, K. G. (2015, June). *Career reasons and financial performance of SMEs in a developing economy*. Paper presented at the Babson College Entrepreneurship Research Conference, Babson Park, MA.
- Gatewood, E. J., Patel, A., & Shaver, K. G. (2015, May). *Nicaraguan MSMEs: Network affiliation, resource support, and performance*. Transnational Entrepreneurs and International SMEs in Emerging Economies: Drivers and Strategies. Indian Institute of Management, Bangalore. Bangalore, India.
- Shaver, K. G., Blair, C. A., & Davis, A. E. (2014). *The embedded entrepreneur: Gender, family stage, and psychological correlates of start-up success and failure*. Paper presented at the Diana International Research Conference, Stockholm, Sweden.

- Blair, C. A., & Shaver, K. G. (2014, June). *Perceptions of academic entrepreneurs: The elephant in the commercialization room*. Paper presented at the International Council of Small Business meeting, Dublin, Ireland.
- Davis, A. E., & Shaver, K. G., & Messal, C. B. (2011, October). *Family, career stage, and entrepreneurial persistence in the PSED*. Paper presented at the ICSB Global Entrepreneurship Research Conference, Washington, DC.
- Shaver, K. G. (2011, August). Experimentation in entrepreneurship. In B. Bird, *Researching entrepreneurs' behavior: Importance and methods*. Symposium presented at the Academy of Management, San Antonio, TX.
- Shaver, K. G., Davis, A. E., Kindy, M. S., & Messal, C. B. (2011, June). *Motivational patterns of biomedical entrepreneurs*. Paper presented at the meeting of the International Council for Small Business, Stockholm, Sweden.
- Messal, C. B, Shaver, K. G., Davis, A. E., & Kindy, M. S. (2011- June). *Creating a learner-centered class environment*. Workshop presented at OBTC 2011: Teaching Conference for Management Educators. Milwaukee, WI.
- Shaver, K. G., Davis, A. E., Messal, C. B., & Waring, M. B. (2011, January). *Research to practice: "Commercializing" the PSED*. Workshop presented at the meeting of the United States Association for Small Business and Entrepreneurship, Hilton Head, SC.
- Shaver, K. G. (2011, January). *Using what you don't know: Bootstrapping an industry analysis*. Finalist presentation in the 3E-Learning Ideas competition at the meeting of the United States Association for Small Business and Entrepreneurship, Hilton Head, SC. (Invited.)
- Davis, A. E., & Shaver, K. G. (2010, October). *Entrepreneurial self-efficacy, start-up activities, and team composition*. Paper presented at the conference on Global Entrepreneurship: The Latest Research on Business Creation. George Washington University, Washington DC.
- Davis, A. E., & Shaver, K. G. (2010, August). *Women's and men's participation in high-growth ventures*. Paper presented at the Diana International Conference on Women's Entrepreneurship Research, Banff, Alberta, Canada.

- Davis, A. E., & Shaver, K. G. (2010, June). *Social capital or social skills? Evidence from the PSED I and II*. Paper presented at the Babson College Entrepreneurship Research Conference, Lausanne, Switzerland.
- Shaver, K. G. (2010, April). *Behave!* Keynote address presented at the Gateway Entrepreneurship Research Conference, St. Louis, MO. (Invited.)
- Schjoedt, L., & Shaver, K. G. (2009, August). *Locus of control in entrepreneurship: Development and validation of a scale*. Paper presented at the Academy of Management meeting, Chicago, IL.
- Shaver, K. G. (2009, August). Experimentation in entrepreneurship. In C. Welter (Organizer). *Symposium on entrepreneurship methods*. Academy of Management meeting, Chicago, IL.
- Shaver, K. G. (2009, August). *PSED I and PSED II: When opportunity exploitation precedes opportunity recognition*. Invited talk at the University of Illinois, Chicago (UIC) Research Symposium on Marketing and Entrepreneurship Research. Chicago, IL.
- Davis, A. E., & Shaver, K. G. (2009, June). *Lifers, dabblers, and hobbyists: How do they differ from nascent entrepreneurs?* Interactive paper presented at the Babson College Entrepreneurship Research Conference, Boston, MA.
- Hansen, D. J., Davis, A. E., & Shaver, K. G. (2008, June). *Marketing strategy in nascent firms: An examination of marketing in the Panel Study of Entrepreneurial Dynamics*. Paper presented at the University of Illinois at Chicago (UIC) Research Symposium on Marketing and Entrepreneurship Research, Stockholm, Sweden.
- Shaver, K. G. (2007). *Old problems, new opportunities: Reflections on the attribution of intention*. International Council of Small Business meeting, Turku, Finland.
- Monllor, J., Hansen, D. J., Sullivan, D., & Shaver, K. G. (2007, June). *Regulatory focus, opportunity recognition and creativity: An experimental investigation*. Babson College Entrepreneurship Research Conference, Madrid, Spain.

- Shaver, K. G. (2007, April). *Psychology of entrepreneurship: A precocious teenager comes of age*. Society for Industrial and Organizational Psychology, New York, NY.
- Shaver, K. G. (2007, April). *Entrepreneurial curriculum development*. Keynote address presented at the 2007 Gateway Conference. St. Louis, MO. (Invited.)
- Clarkin, J. E., & Shaver, K. G. (2006, October). *Social entrepreneurs: Who they are might be the right question*. Second annual PSED Conference, Greenville, SC.
- Shaver, K. G. (2006, August). (Facilitator). In Gaglio, C. M. (Organizer), *Research design and methods workshop*. Academy of Management meeting, Atlanta, GA.
- Shaver, K. G. (2006, August). (Presenter). In D'Intino, R. S. (Organizer), *Award-winning entrepreneurship professors share knowledge and wisdom about teaching entrepreneurship*. Academy of Management meeting, Atlanta, GA.
- Shaver, K. G. (2005, November). *Communities are made of people*. Invited comments presented at a Federal Reserve Bank of Kansas City and Ewing Marion Kauffman Foundation conference, Entrepreneurship in Low- and Moderate-Income Communities. Kansas City, MO.
- Shaver, K. G., West, G. P., & Clarkin, J. E. (2005, September). Mind the gap: Connecting individual resources to firm resources. Invited paper presented at the Durham University Research Conference, *Nascent Entrepreneurship: The Hidden Potential*. Durham University, Durham, UK.
- Schjoedt, L., & Shaver, K. G. (2005, August). *Deciding on an entrepreneurial career: A test of the push and pull hypotheses using the PSED data*. Paper presented at the meeting of the Academy of Management, Honolulu, HI.
- Shaver, K. G. (2005, August). (Facilitator). In Gaglio, C. M. (Organizer), *Entrepreneurship research workshop*, Academy of Management, Honolulu, HI.
- Shaver, K. G. (2005, August). Be careful about what you want. Invited talk presented in Baum, J. R. (Organizer), *Superstar entrepreneurship teachers: Their secrets revealed*. Academy of Management meeting, Honolulu, HI.

- Shaver, K. G. (2003, November). *Balsamic vinaigrette: Entrepreneurship in the arts and sciences*. Invited paper presented at the meeting of the Kauffman Consortium for Entrepreneurship and Liberal Education, College of Charleston, Charleston, SC.
- Gatewood, E. J., Shaver, K. G., Powers, J. B., & Gartner, W. B. (2002, July). *Entrepreneurial expectancy, task effort, and performance*. Paper presented at the University of Victoria Conference on Cognition in Entrepreneurship. Victoria, British Columbia, CA.
- Gartner, W. B., & Shaver, K. G. (2002, June). *The attributional characteristics of opportunities and problems described by nascent entrepreneurs in the PSED*. Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Boulder, CO.
- Shaver, K. G., Gatewood, E., & Gartner, W. B. (2001, August). *Differing expectations: Comparing nascent entrepreneurs to non-entrepreneurs*. Paper presented at the meeting of the Academy of Management, Washington, DC.
- Shaver, K. G., Carter, N. M., Gartner, W. B., & Reynolds, P. D. (2001, June). *Who is a nascent entrepreneur? Decision rules for identifying and selecting entrepreneurs in the panel study of entrepreneurial dynamics (PSED)*. Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Jönköping, Sweden.
- Shaver, K. G. (2001, April). The reality of virtual: Putting your course on line. In P. Dickson (Organizer), *Innovations in Entrepreneurship Curriculum*. AACSB annual meeting, New York, NY.
- Paddock, E. L., & Shaver, K. G. (2001, April). *Do organizational environment, motivational orientation, and domain relevant knowledge influence creative productions?* Paper presented at the meeting of the Eastern Psychological Association, Washington, DC.
- Shaver, K. G., & Heyman, B. L. (2000, August). *Entrepreneurship, innovation, and pedagogy*. Presentation of the winning submission for the 2000 Irwin/McGraw-Hill Award for Innovation in Entrepreneurship Pedagogy. Academy of Management, Toronto, Ontario, Canada.
- Gartner, W. B., Shaver, K. G., & Gatewood, E. J. (2000, June). *Doing it for yourself:*

- Career attributions of nascent entrepreneurs.* Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Babson Park, MA.
- Gatewood, E. J., Powers, J. B., Shaver, K. G., & Fuller, R. M. (2000, June). *The effects of perceived entrepreneurial ability on task persistence.* Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Babson Park, MA.
- Paddock, E. L., & Shaver, K. G. (2000, March). *Organizational dynamics, critical relevance to the individual, and creativity in problem solving.* Paper presented at the meeting of the Eastern Psychological Association, Baltimore, MD.
- Palmer, J. L., & Shaver, K. G. (1999, August). *Organizational dynamics, issue importance, and creativity in problem solving.* Paper presented at the meeting of the Academy of Management, Chicago, IL.
- Yanchus, N., Shaver, K. G., Gatewood, E. J., & Gartner, W. B. (1999, May). *Entrepreneurial persistence: A three-year longitudinal study.* Paper presented at the Babson Entrepreneurship Research Conference, Columbia, SC.
- Mims, S. A., & Shaver, K. G. (1999, April). *Assigning the label of "entrepreneur": Attributions of success in a business situation.* Paper presented at the meeting of the Eastern Psychological Association meeting, Providence, RI.
- Kimmel, A. L., Shaver, K. G., & Gatewood, E. J. (1998, June). Why start? *Attributions and activities among a national sample of business founders.* Paper presented at the Babson Entrepreneurship Research Conference, Ghent, Belgium.
- Calver, J. R. O., & Shaver, K. G. (1998, June). Who is on the Fast Trac™? *Person variables and venture growth following entrepreneurship education.* Paper presented at the Babson Entrepreneurship Research Conference, Ghent, Belgium.
- Shaver, K. G. (1998, February). *The social psychology of emerging organizations.* Invited paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Gartner, W. B., Shaver, K. G., Allen, K. R., Bhat, S., & Gatewood, E. J. (1997, April). *What affects growth expectations?* Paper presented at the Babson

Entrepreneurship Research Conference, Babson Park, MA.

Shaver, K. G., Gartner, W. B., Gatewood, E. J., & Vos, L. H. (1996, March).

Psychological factors in success at getting into business. Paper presented at the Babson Entrepreneurship Research Conference, Seattle, WA.

Bastien, J. A., Shaver, K. G., & Zimmermann, D. (1993, April). *Sources of start-up financing: Venture capital as the risky choice.* Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.

Pieterman, M. A., Shaver, K. G., & Gatewood, E. J. (1993, March). *Expectations and entrepreneurial persistence.* Paper presented at the 1993 Babson Entrepreneurship Research Conference, Houston, TX.

Robinson, P., & Shaver, K. G. (1992, August). *Metatheory and entrepreneurship research.* Poster presented at the meeting of the Academy of Management, Las Vegas, NV.

Gatewood, E. J., Gartner, W. B., & Shaver, K. G. (1992, June). *Cognitive factors in entrepreneurial persistence.* Paper presented at the Babson Entrepreneurship Research Conference, INSEAD, Fontainebleau, France.

Gatewood, E. J., & Shaver, K. G. (1991, August). *Expectancies for success and attributions for failure: Toward a theory of entrepreneurial persistence.* Paper presented at the meeting of the Academy of Management, Miami, FL.

Gatewood, E. J., Shaver, K. G., & Low, M. B. (1991, July). *Responses to failure: Responsibility denial or redoubled effort?* Paper presented at the meeting of The Institute of Management Sciences, Rio de Janeiro, Brazil.

Shaver, K. G., Gatewood, E. J., & Gartner, W. B. (1991, April). *Attributions for new venture creation: An experimental comparison.* Paper presented at the Babson Entrepreneurship Research Conference, Pittsburgh, PA.

Shaver, K. G., Williams, S. L., & Scott, L. R. (1991, April). *Personality or situation: Can entrepreneurs be created?* Paper presented at the meeting of the Eastern Psychological Association, New York, NY.

Gartner, W. B., Gatewood, E., & Shaver, K. G. (1990, August). Why do people

organize? An exploration of new theories on entrepreneurial motivations. In A. Carsrud (Chair), *New perspectives on organization foundings*, Symposium presented at the meeting of the Academy of Management, San Francisco, CA.

Gartner, W. B., Gatewood, E., & Shaver, K. G. (1990, August). *The why of starting a business: Not-so-simple answers to simple questions*. Paper presented at the American Marketing Association/University of Illinois at Chicago Research Symposium on Marketing and Entrepreneurship, Washington, DC.

Shaver, K. G. (1988, August). *Metatheory for entrepreneurship research*. In A. L. Carsrud (Chair), Bridging the gaps between research and practice. Symposium presented at the meeting of the Academy of Management, Anaheim, CA.

Other Scholarly Activities (Entrepreneurship)

Shaver, K. G. (2020, January). Participant. Doctoral Consortium at the meeting of the United States Association for Small Business and Entrepreneurship, New Orleans, LA.

Shaver, K. G. (2019, August). Participant. In M. Cholakova, R. Mitchell, D. W. Williams, D. A Grégoire, D. Lerner, & D. K. Hsu, (Organizers), *Building an interactive community for conducting experiments to advance ENT research*, Academy of Management meeting, Boston, MA.

Shaver, K. G. (2019, August). Participant. In J. Katz & K. Eddleston, (Organizers), *ENT late career consortium*. Academy of Management meeting, Boston, MA.

Shaver, K. G. (August, 2019). Moderator. In L. Schjoedt, (Organizer), *Advancing theory on social media and entrepreneurship: New research opportunities*. Academy of Management meeting, Boston, MA.

Shaver, K. G. (2019, April). *Entrepreneurship in Bahrain: Myths & reality*. Panel discussion with O. Al-Ubaydli and J. T. Kotilane. Global Entrepreneurship Congress, Manama, Bahrain.

Shaver, K. G. (2019, April). *The dimensions of the entrepreneurial mindset: A global exploration*. Global Entrepreneurship Congress, Manama, Bahrain.

- Shaver, K. G. (2018, August). Participant. In M. Cholakova, D. K. Hsu, D. Lerner, & R. Mitchell (Organizers), *Building an interactive community for conducting experiments to advance entrepreneurship research*, Academy of Management meeting, Chicago, IL.
- Shaver, K. G. (2018, August). Presenter. In J. Katz (Organizer), *ENT late career consortium*, Academy of Management meeting, Chicago, IL.
- Shaver, K. G. (2018, April). *Measuring mindset*. Global Entrepreneurship Congress, Istanbul, Turkey.
- Shaver, K. G. (2018, April). Panelist. In Y. Nambiar (Moderator), *The dimensions of the entrepreneurial mindset*. Global Entrepreneurship Congress, Istanbul, Turkey.
- Shaver, K. G. (2018, January). *Modeling the "lean startup": Experimentation in entrepreneurship education*. Workshop presented at the meeting of the United States Association of Small Business and Entrepreneurship, Los Angeles, CA.
- Shaver, K. G. (2017, August). Task feedback manipulations. Between-subjects designs. In D. W. Williams, M. S. Wood, & D. A. Grégoire (Organizers), *Are you experimented? Conducting experiments for advancing entrepreneurship research*. Workshop presented at the meeting of the Academy of Management, Atlanta, GA.
- Shaver, K. G. (2017, March). *Entrepreneurial mindset research agenda*. Workshop presented at the meeting of the Global Entrepreneurship Research Network, Cape Town, South Africa.
- Shaver, K. G. (2017, March). *Master class in the psychology of entrepreneurship*. Global Entrepreneurship Congress, Johannesburg, South Africa.
- Shaver, K. G. (2017, January). Experimentation in entrepreneurship education. Workshop presented at the United States Association for Small Business and Entrepreneurship, Philadelphia, PA.
- Shaver, K. G. (2016, August). Discussant. In B. Teague, E. Stam, N. Thompson, & W. B. Gartner (Organizers), *Taking stock of the "how" question in entrepreneurship*.

Symposium presented at the Academy of Management meeting, Anaheim, CA.

Shaver, K. G. (2016, August). Mentor. In L. Edelman & M. Cardon (Organizers), ENT Mid-career consortium. Workshop at the Academy of Management meeting, Anaheim, CA.

Shaver, K. G. (2016, June). The world of PSED. In M. Schaper (Organizer), *Measuring and evaluating small business and entrepreneurship: Are we doing it right?* Public policy forum presented at the International Council of Small Business, New York, NY.

Shaver, K. G. (2016, January). *Panel study of entrepreneurial dynamics*. Workshop presented at the meeting of the United States Association for Small Business and Entrepreneurship, San Diego, CA.

Shaver, K. G. (2015, May). *Special considerations in commercializing biomedical innovations*. Workshop presented at the Midwest Symposium on Technological Entrepreneurship. Ewing Marion Kauffman Foundation and University of Missouri, Kansas City. Kansas City, MO.

Shaver, K. G. (2014, June). *PSED 101*. Workshop presented at the United States Association of Small Business and Entrepreneurship, Tampa, FL.

Shaver, K. G. (2014, October). *PSED 101*. Workshop presented at the GWOctober meeting, Washington, DC.

Shaver, K. G. (2014, June). *PSED 101*. Workshop presented at the meeting of the International Council of Small Business, Dublin, Ireland.

Shaver, K. G., & Davis, A. E. (2013, June). *PSED 101*. Preconference workshop presented at the Babson College Entrepreneurship Research Conference, Lyon, France.

Shaver, K. G. (2013, January). *PSED 101: Secrets and syntax for the Panel Studies of Entrepreneurial Dynamics*. Workshop presented at the meeting of the United States Association of Small Business and Entrepreneurship, San Francisco, CA.

Shaver, K. G. (2011, October). *Mind the gap*. Invited talk given at École Polytechnique Fédérale de Lausanne. Lausanne, Switzerland.

- Shaver, K. G. (2011, October). *Experimentation in entrepreneurship research*. Invited talk given at EMLYON Business School, Lyon, France.
- Davis, A. E., & Shaver, K. G. (2008, October). *Social motives*. Paper presented at the 2008 PSED research conference, Greenville, SC.
- Shaver, K. G. (2008, August). (Organizer, Presenter). *Support for the questions we ask: Funding the questions*. Professional Development Workshop presented at the Academy of Management meeting, Anaheim, CA.
- Schjoedt, L., & Shaver, K. G. (2005, June). "I'll happily tell you what I think (now): A methodological issue in entrepreneurship research. Proceedings of the 2005 50th World Conference of the International Council of Small Business, Washington, DC.
- Shaver, K. G. (Chair) (2004, 2003, 2002, August). *Writing for rejection*. Professional Development Workshop presented at meetings of the Academy of Management, New Orleans, LA; Seattle, WA; Denver, CO.
- Shaver, K. G. (2000, January). *Business planning for raising capital*. Pursuit of Capital Seminar Series, Richmond, Virginia (Presented by the Venture Forum and the Greater Richmond Technology Council), Richmond, VA.
- Shaver, K. G. (1999, November). *Entrepreneurial personality type: Fiction and facts*. Invited talk, Stockholm University, Stockholm, Sweden.
- Shaver, K. G. (1999, February). *Attribution, expectancy, achievement, and entrepreneurship*. Paper presented at the Greif Symposium on Research on Emerging Organizations. Los Angeles, CA.
- Shaver, K. G. (1998, August). Faculty participant in the Doctoral Consortium, Entrepreneurship Division, Academy of Management. San Diego, CA.
- Shaver, K. G. (1998, June). *Attributions and entrepreneurial persistence*. Invited talk, Royal Institute of Technology, Stockholm, Sweden.
- Shaver, K. G. (1998, June). *Attributions and entrepreneurial persistence*. Invited talk, Entrepreneurship and Small Business Research Institute, Stockholm, Sweden.

- Shaver, K. G. (1997, June). Nuts and bolts: Psychological entrepreneurship. In G. Hills (Chair), *Entrepreneurship education by non-Management faculty*. Preconference symposium presented at the meeting of the International Council of Small Business, San Francisco, CA.
- Shaver, K. G. (1996, August). Discussion facilitator. In A. Stewart, Chair, *Entrepreneurial behavior*. Academy of Management, Cincinnati, OH.
- Shaver, K. G. (1996, April). *Psychological approaches to entrepreneurship*. Symposium presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Shaver, K. G. (1995, August). Discussant's commentary on *Expectancy theory in entrepreneurship research*. Presented at the meeting of the Academy of Management, Vancouver, BC, Canada.
- Shaver, K. G. (1995, August). *Responding to reviews*, and *Dissertation, Inc.* Workshop sessions presented at the Entrepreneurship Division Professional Development Workshop, Academy of Management, Vancouver, BC, Canada.
- Shaver, K. G. (1994, June). *Social cognition and entrepreneurial persistence*. Keynote address presented at the Institute for Enterprise Education's first annual conference on entrepreneurship. St. Catherine's, Ontario, Canada.
- Shaver, K. G. (1993, August). *Experimentation in entrepreneurship*. Paper presented at New Faculty Workshop for the Entrepreneurship Division of the meeting of the Academy of Management, Atlanta, GA.
- Shaver, K. G. (1993, June). *Innovation in technology transfer: Elements of a model organization*. In a Symposium on *Technology transfer and economic development: A regional cooperative program*, presented at the Third Biennial High Technology Management Conference, Boulder, CO.
- Shaver, K. G. (1993, April). *Faculty entrepreneurship*. Presentation to the interagency Forum on Research Management, Washington, DC.
- Shaver, K. G. (1992, August). Discussant. In G. Plaschka (Chair), *Strategy perspectives in entrepreneurship*. Paper session presented at the Academy of

Management, Las Vegas, NV.

Shaver, K. G. (1991, April). *Economic development through technology transfer*. Talk presented to the Virginia Peninsula Chapter of the National Association of Accountants, Newport News, VA.

Shaver, K. G., & Scott, L. R. (1991, January). *Person, process, choice: The psychology of new venture creation*. Paper presented at the Baylor University/University of Baltimore Interdisciplinary Conference on Entrepreneurship Theory, Baltimore, MD.

Shaver, K. G. (1990, August). *Experimentation in entrepreneurship*. Paper presented in the New Faculty Workshop of the Entrepreneurship Division of the Academy of Management, San Francisco, CA.

PSYCHOLOGY

Positions and Employment

1982-2005	Professor, College of William & Mary
1977-1979	Director, Social and Developmental Psychology Program, Division of Behavioral and Neural Sciences, National Science Foundation
1973-1982	Associate Professor, College of William & Mary
1968-1973	Assistant Professor, College of William & Mary
1965-1968	Research Assistant, Duke University
1964-1965	Research Assistant, University of Washington
1963-1964	Teaching Assistant, University of Washington

Honors And Awards (Psychology)

1998	Elected to Fellow status in the Association for Psychological Science
1995-1999	Listed in <i>Who's Who in America</i>
1989	Honored Nominee, CASE Professor of the Year program
1988	Lecturer, Kendon Smith Memorial Lectures, University of North Carolina at Greensboro
1982	Psychology Seminar Series Lecturer, College of Charleston
1981-1982	Anheuser-Busch Faculty Research Fellow, College of William & Mary

Academic Consulting (Psychology)

1994-1995	Chair, Social Sciences Review Panel for the Louisiana Educational Quality Support Fund of the Board of Regents, State of Louisiana
1992	Member, Advisory Panel, Undergraduate Course and Curriculum Development Program, Division of Undergraduate Science, Engineering, and Mathematics Education, Directorate for Education and Human Resources, National Science Foundation
1992	Special Reviewer, Social and Group Processes Committee, National Institute of Mental Health
1991-1992	Chair, Social Sciences Review Panel for the Louisiana Educational Quality Support Fund of the Board of Regents, State of Louisiana

- 1991-1994 Member, Program Committee, Eastern Psychological Association
Member, Research Experiences for Undergraduates Advisory Panel
- 1991 for the Biological, Behavioral and Social Sciences (BBS) Directorate of the National Science Foundation
- 1991 Member, Research Training Groups Advisory Panel for the Biological, Behavioral and Social Sciences (BBS) Directorate of the National Science Foundation
- 1990 Ad-hoc Reviewer, Research Review Committee on Human Development (HUD-1), National Institutes of Health
- 1990 Member, Review Panel, Undergraduate Faculty Enhancement Program, Division of Undergraduate Science, Engineering and Mathematics Education, National Science Foundation
- 1990 Ad-hoc Reviewer, Behavioral Sciences Research Review Committee, National Institute of Mental Health
- 1989 Member, Presidential Young Investigator Awards Review Panel, Division of Behavioral and Neural Sciences, National Science Foundation
- 1986 Consultant to Commonwealth Fund for development of a national multi-foundation proposal review process
- 1984 Member, Oversight Review Committee for Programs in Cognitive Science, Division of Behavioral and Neural Sciences, National Science Foundation
- 1984-1985 Member, Steering Committee, Society for the Advancement of Social Psychology
- 1983-1984 Member, Advisory Committee for Virginia Assembly on Adult Corrections
- 1982 Member, Program Review Committee for Bucknell University Department of Psychology
- 1982 Member, Advisory Panel for Social and Developmental Psychology, Division of Behavioral and Neural Sciences, National Science Foundation
- 1980 Leader, Behavioral and Neural Sciences Review Panel for the National Science Foundation Experimental Program to Stimulate Competitive Research
- 1977-1979 National Science Foundation Representative to the Interagency Panel for Research on Adolescence
- 1973-1975 Member, Advisory Panel for Social Psychology, Division of Social Sciences, National Science Foundation

Editorial Boards (Psychology)

1983-1987 *Journal of Personality*
1983-2011 *Journal of Applied Social Psychology*
1977-1988 *Journal of Personality and Social Psychology*

External Funding Received (Psychology)

"Attributions And Compliance"
Virginia Department of Mental Health and Mental Retardation
Project period: 1/1/83 - 12/31/83, \$5,150.
(Principal Investigator)

"Defensive Attribution Of Responsibility."
National Institute of Mental Health
Project period: 6/1/70 - 5/31/72, \$20,000
(Principal Investigator)

Books Published (Psychology)

Shaver, K. G. (2016). *An introduction to attribution processes*. Psychology Revivals.
London, UK: Routledge. (Originally published 1975.)

Shaver, K. G. (2015). *Principles of social psychology* (3rd ed., reprinted). Psychology
Library Editions: Social Psychology, Vol. 28. London, UK: Psychology Press.

Shaver, K. G. (2012). *The attribution of blame: Causality, responsibility, and
blameworthiness*. New York: Springer. (Original publication in 1985.)

Shaver, K. G., & Tardy, R. M. (1993). *Psychology*. New York, NY: Macmillan.

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Chapters (Psychology)

- Shaver, K. G., & Schutte, D. A. (2001). Towards a broader psychological foundation for responsibility: Who, what, how. In A. E. Auhagen & H-W. Bierhoff (Eds.), *Responsibility: The many faces of a social phenomenon* (pp. 35-47). London, UK: Routledge.
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Articles (Psychology)

Shaver, K. G. (1997). Responsibility, not blame. Review of *The trouble with blame: Victims, perpetrators, and responsibility*. *Contemporary Psychology*, 42 (4), 338-339.

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Shaver, K. G. & Palms, S. T. (1990). Advancing social psychology through textbook writing: Reflections on the field and those who speak for it. *Contemporary Social Psychology*, 14, 34-36.

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- Shaver, K. G., & Herrman, J. J. (1985). Pain without behavior: Inhibition of reactions to sensation. *The Behavioral and Brain Sciences, 8*, 71.
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- Shaver, K. G. (1979). The development of behavior. *National Science Foundation Program Report, 2*, 17-26.

- Shaver, K. G. (1978). Attributional error and attitudes toward aging: A view of the NCOA National Attitude Survey. *International Journal of Aging and Human Development, 4*, 101-113.
- Shaver, K. G., & Ozer, D. J. (1977). Locus of control: Whatever it is, it's important. *Contemporary Psychology, 22*, 263-265.
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- Shaver, K. G., Gilbert, M. A., & Williams, M. C. (1975). Social psychology, criminal justice, and the principle of discretion: A selective review. *Personality and Social Psychology Bulletin, 1*, 471-484.
- Shaver, K. G. (1973). Social psychology and the law: A courtship of mutual advantage. *William and Mary Law Review, 15*, 357-361.
- Shaver, K. G., & Cole, G. D. (1973). Perceived community problems: The differing views of leaders and residents. *JSAS Catalog of Selected Documents in Psychology, 3*, 105.
- Shaver, K. G., Turnbull, A. A., & Sterling, M. P. (1973). Defensive attribution: Effects of occupational danger and locus of control; perceiver sex and self-esteem. *JSAS Catalog of Selected Documents in Psychology, 3*, 48.
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- Shaver, K. G. (1970). Redress and conscientiousness in the attribution of responsibility for accidents. *Journal of Experimental Social Psychology, 6*, 100-110.
- Wheeler, L., Shaver, K. G., Jones, R. A., Goethals, G. R., Cooper, J., Robinson, J. E., Gruder, C. L., & Butzine, K. (1969). Factors affecting the choice of a comparison other. *Journal of Experimental Social Psychology, 5*, 219-232.

Jones, E. E., Rock, L., Shaver, K. G., Goethals, G. R., & Ward, L. M. (1968). Pattern of performance and ability attribution: An unexpected primacy effect. *Journal of Personality and Social Psychology*, *10*, 317-340. **(340)**

Jones, E. E., Stires, L. K., Shaver, K. G., & Harris, V. A. (1968). Evaluation of an ingratiation by target persons and bystanders. *Journal of Personality and Social Psychology*, *36*, 349-385.

Stotland, E., Crawford, R., & Shaver, K. G. (1967). Set up for obtaining plethysmographic recordings from several subjects simultaneously. *Psychophysiology*, *3*, 435-439.

Papers Presented (Psychology)

Marcon, J. L., & Shaver, K. G. (2006, March). Death qualification: Can instructions overcome predilections? Paper presented at the meeting of the American Psychology-Law Society, Miami, FL.

Schutte, D. A., & Shaver, K. G. (1998, February). Does method matter? *Live versus remote expert testimony in a civil trial*. Paper presented at the meeting of the Eastern Psychological Association meeting, Boston, MA.

Palmer, J. L., & Shaver, K. G. (1997, April). *Differential attributions of responsibility and blame in relationship contexts*. Paper presented at the meeting of the Eastern Psychological Association meeting, Washington, DC.

Galbis-Reig, D., Shaver, K. G., & Chambers, S. E. (1997, April). *Plea bargaining, prospect theory, and courtroom justice*. Paper presented at the meeting of the Eastern Psychological Association meeting, Washington, DC.

DeFur, E. L., & Shaver, K. G. (1997, April). Women's attributions for sexual harassment in academia: Effects of status and reporting behavior. In K. G. Shaver (Chair), *Special topics in victimization: Problems in victim identification*. Symposium presented at the meeting of the Eastern Psychological Association meeting, Washington, DC.

- Schutte, D. A., & Shaver, K. G. (1996, August). *Continuity and change in the moral socialization practices of the former Soviet Union*. Paper presented at the XIII Congress for the International Association for Cross-Cultural Psychology. Montreal, Quebec, Canada.
- Kirk, D. L., & Shaver, K. G. (1996, April). *Alcohol use, excuses, and attributions for failure*. In K. G. Shaver (Chair), *Victimization*. Symposium presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Schultz, D., Shaver, K. G., & Bostic, T. J. (1996, April). *Children's social cognitions and prosocial decisions: Causal attributions and affective role-taking*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Dent, J. L., & Shaver, K. G. (1996, April). *Salience of religious beliefs and attributions for victimization*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Schutte, D. A., & Shaver, K. G. (1996, March). *Testimony presentation format and attributions of culpability*. Poster presented at the meeting of the American Psychology-Law Society, Hilton Head, SC.
- Shaver, K. G. (1996, January). *Getting competitive*. Workshop presented at EPSCoR conference, *Strategies for changing times*, Baton Rouge, LA.
- Garth, M. S., & Shaver, K. G. (1995, April). *Attributions for criminal behavior made by the criminally insane*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Hamby, B. A., & Shaver, K. G. (1995, March). *Identifying judicial types: A preliminary inquiry*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Stickley, S. D., & Shaver, K. G. (1995, March). *Appropriateness of intimacy in self-disclosure*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.

- Hopkins, K. N., & Shaver, K. G. (1995, March). *Attributions of causality, responsibility, and blame for acquaintance and stranger rape*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Schultz, D. A., & Shaver, K. G. (1995, March). *Perceived controllability, role-taking, and children's reports of prosocial response*. Poster presented at the meeting of the Society for Research in Child Development, Indianapolis, IN.
- Shaver, K. G. (1995, March). *Discussion of "Self-Handicapping: Two Decades of Research." Reminiscence and commentary*. Presented at the conference on Attribution Processes, Person Perception, and Social Interaction: The legacy of Ned Jones. Princeton, NJ.
- Howe, J. E., & Shaver, K. G. (1993, April). *Voluntary consent to police searches*. Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.
- Weber, M. A., & Shaver, K. G. (1993, April). *HIV status and perceptions of people living with AIDS*. Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.
- Shaver, K. G. (1993, January). *Social psychology: Teaching by doing*. Invited presentation at the Fifteenth Annual National Institute on the Teaching of Psychology. St. Petersburg, FL.
- Weber, M. A., & Shaver, K. G. (1992, April). *Just world beliefs and attributions of causality, responsibility, and blameworthiness to people with AIDS*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Welch, M. K., & Shaver, K. G. (1992, April). *Perceptions of violence in marital relationships: The attribution of causality, responsibility, and blame*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Warner, M. L., & Shaver, K. G. (1992, April). *Cognitive consequences of attributional distinctions: Evaluations of marital conflict*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.

- Kilgore, M. W., & Shaver, K. G. (1991, April). *Equity, equality, effort, and performance*. Paper presented at the meeting of the Eastern Psychological Association, New York, NY.
- Mertz, T. L. & Shaver, K. G. (1990, April). *What is beautiful is good, unless it's smart*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Sanderson, H. A., & Shaver, K. G. (1989, April). *Testimony characterization, witness age, subject gender, and perceived credibility of child witnesses*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Brown, A. M., & Shaver, K. G. (1989, April). *Judgment context, sentencing goals, probable success, and case judgments by diversion board members*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Shaver, K. G., & Signorelli, E. W. (1989). *The psychology of interpersonal relations: Breadth of a theoretical legacy*. In D. R. Forsyth (Chair), The contributions of Fritz Heider. Symposium presented at the meeting of the Southeastern Psychological Association, Washington, DC.
- Shaver, K. G. (1988, November). *Metatheory in attribution: Thomas Reid rediscovered*. Paper presented at the meeting of the Society of Southeastern Social Psychologists, Greensboro, NC.
- Davis, M. S., & Shaver, K. G. (1988, April). *Foreseeability effects in blaming of disaster victims*. Paper presented at the meeting of the Eastern Psychological Association, Buffalo, NY.
- Borek, N., & Shaver, K. G. (1988, April). *Effects of attributions for parental conflict on intimacy*. Paper presented at the meeting of the Eastern Psychological Association, Buffalo, NY.
- Carosella, A. M., & Shaver, K. G. (1988, April). *Transitivity of probability and strength: A test of three discounting models*. Paper presented at the meeting of the Eastern Psychological Association, Buffalo, NY.

- Slaughter, J. G., Shaver, K. G., & Arkin, R. M. (1988, April). Self-assessment and self-protection: The roles of uncertainty and response context. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Shaver, K. G. (1988, February). *Assessing network efficacy: Potential moderator variables*. Paper presented at the USC Invited Symposium on Entrepreneurship Research, Los Angeles, CA.
- Larrick, R. P., & Shaver, K. G. (1987, May). *The effects of excuses and justifications on attributions of responsibility and blame*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Carosella, A. M., & Shaver, K. G. (1987, April). *The Harvey impostor scale: Can employment opportunities create distorted reports?* Paper presented at the meeting of the Eastern Psychological Association, Crystal City, VA.
- Helgeson, V. S., & Shaver, K. G. (1987, April). *Presumption of innocence: Congruence bias introduced and overcome*. Paper presented at the meeting of the Eastern Psychological Association, Crystal City, VA.
- Shaver, K. G. (1986, October). *The attribution of blame*. Paper presented at the meeting of the Society of Experimental Social Psychology, Tempe, AZ.
- Dexter, H. R., & Shaver, K. G. (1986, April). *Victim's contribution to an accident: Responsibility attributions to victims and perpetrators*. Paper presented at the meeting of the Eastern Psychological Association, New York, NY.
- Shaver, K. G., & Hays, P. M. (1986, April). *Situational possibility, personal similarity, and defensive attribution in a dangerous job*. Paper presented at the meeting of the Eastern Psychological Association, New York, NY.
- Shaver, K. G. (1985, October). *Control and responsibility*. In M. Holland (Chair). The psychology of control. Symposium conducted at the meeting of the Capital Area Social Psychology Association, Washington, DC.
- Dexter, H. R., & Shaver, K. G. (1985, August). *Women's performance and women's place: A natural experiment*. Poster presented at the meeting of the American Psychological Association, Los Angeles, CA.

- Shaver, K. G., & Drown, D. (1985, June). *Attribution of blame and coping with criminal victimization*. Paper presented at the Fourth International Conference on Justice and Law, Kill Devil Hills, NC.
- Fleming, J. H., & Shaver, K. G. (1985, March). *Initial position, personal control, and attributional augmentation of persuasive communication on nuclear disarmament*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Ambady, N., & Shaver, K. G. (1985, March). *Attitudes toward insanity, subject gender, and perceptions of two insanity defenses*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Payne, P., & Shaver, K. G. (1985, March). *Multiple causes and the principle of discounting: A linear or nonlinear function?* Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Shaver, K. G., & Fleming, J. H. (1983, October). *The deferent self: Attributions of personal causality to impersonal forces*. Paper presented at the meeting of the Southeastern Society of Social Psychologists, Winston-Salem, NC.
- Helgeson, V. S., & Shaver, K. G. (1983, October). *Perceived congruence between defendant and crime, judicial instructions, and the presumption of innocence*. Paper presented at the meeting of the American Psychology-Law Society, Chicago, IL.
- Shaver, K. G. (1983, June). *Attributional error and policy formation: How do we know our own position?* Paper presented at the meeting of the International Society for Political Psychology, Washington, DC.
- Slocumb, F. G., Forsyth, D. R., & Shaver, K. G. (1983, April). *Superphysical causality: A neglected attributional category*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Fleming, J. H., & Shaver, K. G. (1983, April). *Nuclear disarmament and the insanity defense: What happened to political responsiveness?* Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.

- Shaver, K. G., Null, C. H., & Huff, C. W. (1982, November). *Multidimensional scaling of responsibility-related words*. Paper presented at the meeting of the Psychonomic Society, Minneapolis, MN.
- Heretick, S. E., Skiba, T. M., & Shaver, K. G. (1982, August). *Dungeons and dragons: An alternative method for the study of frustration and aggression*. Poster presented at the meeting of the American Psychological Association, Washington, DC.
- Davis, M. S., & Shaver, K. G. (1982, April). *Justice motives in attributions for an earthquake: Whose fault is it?* Paper presented at the meeting of the Eastern Psychological Association, Baltimore, MD.
- Shaver, K. G. (1981, October). *Keeping perspective: Some remaining problems in traditional attribution theory*. Paper presented at the meeting of the Society of Experimental Social Psychology, Nashville, TN.
- Shaver, K. G. (1980, October). *Philosophy of mind and attributions of causality*. Paper presented at the meeting of the Southeastern Society of Social Psychologists, Columbia, SC.
- Shaver, K. G. (Chair). (1979, August). *Interagency cooperation and child development: Prospects and problems*. Symposium presented at the meeting of the American Psychological Association, New York, NY.
- Shaver, K. G. (1979, August). *Attribution theory and the explanation of religious experience*. In M. J. Meadow (Chair), *Applications of general psychological theory to the study of religion*. Symposium presented at the meeting of the American Psychological Association, New York, NY.
- Shaver, K. G. (1978, October). *Social psychology's public profile: What it is and what to do about it*. Paper presented at the meeting of the Society of Experimental Social Psychology, Princeton, NJ.
- Shaver, K. G. (1978, August). *Changing viewpoints: An attributional analysis of self-disclosure*. In D. A. Taylor (Chair), *Self-disclosure and responsivity: An attribution and self-perception analysis*. Symposium presented at the meeting of the American Psychological Association, Toronto, Ontario, Canada.

- Shaver, K. G. (1977, October). *National Science Foundation support for social psychology*. Paper presented at the meeting of the Society of Experimental Social Psychology, Austin, TX.
- Shaver, K. G. (Chair). (1976, August). *Seriousness of crime and severity of punishment*. Symposium presented at the meeting of the American Psychological Association, Washington, DC.
- Payne, M. R., Shaver, K. G., & Shean, G. D. (1975, August). *Attributions of responsibility in paranoid and nonparanoid schizophrenics*. Paper presented at the meeting of the American Psychological Association, Chicago, IL.
- Gilbert, M. A., & Shaver, K. G. (1975, April). *Seriousness of crime, race of prisoner, characteristics of interviewer, and attributions of blame for incarceration*. Paper presented at the meeting of the Southeastern Psychological Association, Atlanta, GA.
- Funck, P. K., & Shaver, K. G. (1974, April). *Reinforcement conditions, degree of control, and tested level of children's curiosity*. Paper presented at the meeting of the Southeastern Psychological Association, Hollywood, FL.
- Shaver, K. G., & Shaver, C. J. (1974, April). *Consumer action: Race, locus of control, and participation in the meat boycott*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Shaver, K. G. (1973, August). Professionalism versus science in social psychology. In R. Radloff (Chair), *Whither social psychology II*. Symposium presented at the meeting of the American Psychological Association, Montreal, Quebec, Canada.
- Oksner, P. W., & Shaver, K. G. (1973, October). *Level of experimental sophistication, self-esteem, and attitudes toward psychological research following deception*. Paper presented at the meeting of the Southern Society for Philosophy and Psychology, Knoxville, TN.
- Hamilton, V. L., & Shaver, K. G. (1971, April). *New left beliefs, trust in others, and instrumental cheating*. Paper presented at the meeting of the Eastern Psychological Association, New York, NY.

Shaver, K. G., & Carroll, A. B. (1970, April). *Effects of severity and sex of perpetrator in the attribution of responsibility*. Paper presented at the meeting of the Eastern Psychological Association, Atlantic City, NJ.

Other Scholarly Activities

Shaver, K. G. (1995, March). Chair. *Distinguished Address by Edward L. Deci*. Eastern Psychological Association, Boston, MA.

Shaver, K. G. (1993, April). Chair. *Invited Address by Mark Snyder*. Eastern Psychological Association, Arlington, VA.

Shaver, K. G. (1992, April). Chair. *Invited Address by Philip Shaver*. Eastern Psychological Association, Boston, MA.

Shaver, K. G. (1992, February). *The psychology of new venture creation*. Invited Lecture, Claremont McKenna College, Claremont, CA.

Shaver, K. G. (1989, July). *Attribution of blameworthiness: A rational standard for the evaluation of victims*. Paper presented at the first International Conference on Crises and Loss Experiences in the Adult Years, Trier, Federal Republic of Germany.

Shaver, K. G. (1988, March). *Responsibility, negligence, and blame: A psychological perspective*. Lecture presented as part of the 1988 Kendon Smith Memorial Lectures, University of North Carolina, Greensboro, NC.

Shaver, K. G. (1987, April). Discussant. In H. D. Saltzstein (Chair), *Moral responsibility and causal reasoning*. Symposium presented at the meeting of the Society for Research in Child Development, Baltimore, MD.

Shaver, K. G. (1987, April). Discussant. In J. Steil (Chair), *Attributions in coping and stress*. Symposium presented at the meeting of the Eastern Psychological Association, Crystal City, VA.

Shaver, K. G. (1986, August). Co-host. *Social cognition and perception*. Poster session presented at the meeting of the American Psychological Association, Washington, DC.

- Shaver, K. G. (1984, May). *The psychology of blame*. Keynote address presented at the meeting of the Capital Area Social Psychology Association, College Park, MD.
- Shaver, K. G. (1984, April). Chair. *Social psychology: Crime and others*. Paper session presented at the meeting of the Eastern Psychological Association, Baltimore, MD.
- Shaver, K. G. (1980, August). Co-chair. *Attribution*. Poster session presented at the meeting of the American Psychological Association, Montreal, Quebec, Canada.
- Shaver, K. G. (1980, April). Discussant. In S. A. Boren (Chair), *Youth diversion: Social science research in the community*. Symposium presented at the meeting of the Southeastern Psychological Association, Washington, DC.
- Shaver, K. G. (1979, October). Chair. *Psychologist as expert witness*. Paper session presented at the meeting of the American Psychology-Law Society, Baltimore MD.
- Shaver, K. G. (1977, April). Moderator. *Conversation with Fritz Heider and Harold Kelley*. Presented at the conference "Emergence of cognitive theory in social psychology," Nashville, TN.
- Shaver, K. G. (1977, February). Participant. *Jury selection*. Criminal Law Seminar presented at the Marshall-Wythe School of Law, Williamsburg, VA.
- Shaver, K. G. (1976, August). Chair. *Self-perception*. Paper session presented at the meeting of the American Psychological Association, Washington, DC.
- Shaver, K. G. (1975, April). Discussant. In G. D. Shean (Chair), *The effects and implications of patients' rights upon the status of behavior modification in institutions*. Symposium presented at the meeting of the Southeastern Psychological Association, Atlanta, GA.
- Shaver, K. G. (1973, April). Chair. *Social processes*. Paper session presented at the meeting of the Eastern Psychological Association, Washington, DC.