Class Time: TR 10:50-12:05 Beatty 320
Professor: Dr. Peter Calcagno
Office: 433 Beatty Center
Office Hours: T&TR 1:30-3:00 and F 10:00-12:00, and by appointment
Office Phone: 953-4279
Email: calcagnop@cofc.edu

Text:

Prerequisites:
The courses ECON 200, ECON 201, MATH 105 or 120, or permission of instructor are prerequisites. It will benefit you to be familiar with micro and macro principles. If it has been a while since you have taken these courses I suggest you get a principles of economics text to review this material as necessary. Students who have not taken Microeconomics Analysis (ECON 317) will be exposed to some of the basic theory and techniques.

Course Description:
Public finance is a study of the economics of public goods, externalities, and public choice theory. Students will examine the cost and benefit analysis of taxation and expenditures. Political decision making at all levels of government will be examined, and the intervention of government into the market economy.

Course Objectives:
Public finance covers the fundamentals of public goods theory, the analysis of government revenues and expenditures, and the effects of taxation. Political decision making at all levels of government will be examined. Students will become acquainted with the economic activities traditionally carried out by government and investigate the intervention of government into the market economy. Specifically, we will be discussing the cases of market failure and public goods, externalities, and public choice theory.

School of Business Learning Goals:
Communication skills - Students will demonstrate the ability, via both written and spoken word, to effectively present, critique, and defend ideas in a cogent, persuasive manner.
Synthesis - Students demonstrate the ability to integrate knowledge from multiple disciplines incorporating learning from both classroom and non-classroom settings in the completion of complex and comprehensive tasks.

Course material:
The organization of the lectures will follow the outline below. Besides the text you will be responsible for outside readings. These reading will be available on OAKS (part of My Charleston). You are responsible for this material in addition to the text, and should be prepared to engage in discussions. In addition, the lectures may contain applications that are not presented in the text and readings. Students should check the OAKS website on a regular basis for announcements, exam information, and assignments. Students should read the text and articles before class to be able to participate in class discussion. Your participation will be part of your grade and often benefits both the professor and other students. Do not hesitate to ask questions or offer comments.

Examinations and Grading:
Exams: Two mid-term exam and a final exam will be given over the semester. The exams will consist of essay questions/problems. Anyone who misses an exam with a legitimate written excuse will have that exam dropped from the calculation of the final grade. Thus, the remaining assignments will have
a greater weight assigned to them. A missed exam without a legitimate written excuse will be scored as a zero. Excuses must be acquired from the Associate Dean of Students’ office located at 67 George Street or online at [http://www.cofc.edu/studentaffairs/general_info/absence](http://www.cofc.edu/studentaffairs/general_info/absence). Students will need documentation for health, personal or emergency situations. You must take all the exams at the dates and times listed. **No make-up exams will be given!** Please do not wait until the end of the semester to talk to me about concern for your exam performance. I am always willing to help outside class when possible.

**Writing Assignments:**

**Policy Memo Guidelines**

A policy memo is a document that is written to provide analysis and/or recommendations for a particular audience (generally a policymaker) regarding a particular situation or problem. Your policy memo should be written to a policymaker that you are trying to convince to support your position on some public finance issue. Early in the memo, concisely state what you propose, and a bulleted list of reasons why the policymaker should support your proposal. Then explain your reasoning using economic theory and empirical evidence. You must also address potential objections to the proposal. The memos must be a **maximum** of 2 pages. While not a normal part of a policy memo you will also include a separate page for references, which will follow the Chicago Manual of Style. The memo must be typewritten and follow the specific formatting guidelines noted below. The policy memo will have **two due dates** a draft date and a final date. The draft date will be for peer-review (see Peer Review Guidelines), so you must provide your reviewer at least three days to review and provide feedback before you turn in the final version, which should address the peer-reviewed comments. Both the memo and the peer reviewed comments must be turned in through dropbox on OAKS. Memos are scored out of 100 points (see Grading). Late papers will be marked down 10 points for every day they are late. Papers are considered late if turned in after 5:00 pm on the final due date.

**Example Topics (These are merely suggestions students are not limited to this list):**

**Tax Policy Issues**

- Marriage tax
- Social Security taxes
- Capital gains taxes
- Inheritance tax
- Gambling taxes
- Property taxes
- Corporate income tax
- Consumption tax (Fair tax)
- Income tax (Marginal tax rates, Withholding)
- Flat tax
- Excise taxes
- Windfall profit tax

**Institutional Policy Reforms:**

- Privatizing Social Security
- Privatizing Highway Construction
- Welfare Reform
- Nationalization of Healthcare Industry
- Nationalization of Petroleum Industry
- Energy or environmental policies
- Primary voting in elections
- School choice or vouchers
- Repeal of the 17Th Amendment
- Campaign Finance Reform
- Balanced Budget Amendment
- Tax and expenditure limits

Examples of format and styles are provided at the following links:

[Writing effective policy memos](http://example.com)

[Policy Memo Tips](http://example.com)

[More Policy Memo Tips](http://example.com)

These links are also in the content section on OAKS.

**Guidelines for Op-Ed Assignment**

Keep in mind an Op-Ed is an opinion piece and is generally designed to offer a different position then what might appear in the editorial section of a publication, usually written by an expert in an industry or a subject area. Op-Eds are written to educate members of the public about an issue.
The Op-Ed assignment is a complementary assignment to the policy memo assignment. Using the same topic as your policy memo you will write an Op-Ed article. Be clear and concentrate on the main point of the policy. The Op-Ed needs to be concise no more than 850 words double spaced. State the facts of your position. The article should be interesting to catch the reader's attention and should keep it until the end. Open with an interesting fact or strong statement and keep your points as interesting as possible. Below are links that provide tips, information on the structure, and formatting of the Op-Ed. These links are also in the content section on OAKS. The Op-Ed will have two due dates a draft date and a final date. The draft date will be for peer-review (see Peer Review Guidelines), and the final date will be when the final version is due after addressing the peer-reviewed comments. Op-Eds are scored out of 100 points (see Grading below). Late papers will be marked down 10 points for every day they are late. Papers are considered late if turned in after 5:00 pm on the final due date.

5 Easy Steps for writing an op-ed
How to write and op-ed
Tips for Op-Ed Writing

Op-Ed Format:
Lead (Around a news hook)

Thesis (Statement of argument – either explicit or implied)

Argument: Based on evidence (such as stats, news, reports from credible organizations, expert quotes, scholarship, history, first-hand experience)

• 1st Point
  o evidence
  o evidence
  o conclusion
• 2nd Point
  o evidence
  o evidence
  o conclusion
• 3rd Point
  o evidence
  o evidence
  o conclusion

“To Be Sure” paragraph (in which you pre-empt your potential critics by acknowledging any flaws in your argument, and address any obvious counter-arguments.)

Conclusion (often circling back to your Lead)

Guidelines for Peer-Review
There are two assignments on which you are expected to provide your peer-review: the policy memo and the Op-Ed. Students will voluntarily pair up (the professor will provide assistance if necessary) to provide feedback and evaluate each other's work.

Students should evaluate each other's work based on the criteria on which they will be graded and should provide constructive criticism on how to improve the assignments. Student reviewers should first focus and comment on the positive aspects of their peer’s work e.g. is it well written, is the topic interesting, and is the argument grounded in fact. Then, peer reviewers should provide substantive suggestions for improvement based on the assessment criteria provided. This web page has some suggestions on the Peer Review Process.

Policy memos and Op-Eds will be turned in on the draft due date to the professor and their peer reviewer. Student will have one week to review, write up comments, and address the reviewer’s comments for final
version. Do not wait until the last minute to provide the author with comments, be sure to allow enough time to revise and ask questions about your comments.

Students will be graded using the criteria below, which includes how well they incorporate the comments from the reviewer. Students must turn in both the peer review and the final version on the final due date. Failure to provide comments will result in a loss of 5 points off of the reviewer’s assignments.

**Grading:**

Policy memos and Op-Eds will be graded based on the following criteria. Included in these sections is how well you incorporated the peer-reviewed comments. *Failure to provide peer-review comments to another student will result in the loss of 5 points from your policy memo and Op-Ed final grade.*

- **Content and quality of the argument** - 80%
  - Is the policy being proposed clear and concise?
  - How well did you provide evidence to support your policy
  - How well did you outline implementation of the policy
  - How well did you address possible concerns

- **Spelling, grammar, and style are important** - 10%
  - **Additional tips:**
    - There is a difference between writing concisely without technical jargon and writing in a casual or colloquial style. Avoid writing in a colloquial style.
    - Avoid using contractions.
    - Avoid starting sentences with “and” or “but”.
    - Use positive (e.g. think, argue, will) rather than normative language (e.g. believe, feel, should)
    - Avoid using passive voice

  - **Points off for spelling, grammar and style errors**
    - 1-3 errors – 2 points off
    - 4-6 errors – 3 points off
    - 7-10 errors – 5 points off
    - Greater than 10 errors – 8 points off

- **Format** – 10%
  - The formatting should follow the guidelines noted above and provided at the Writing effective policy memos and Basic Op-Ed Structure links.

**Writing Lab:**

I encourage you to take advantage of the Writing Lab in the Center for Student Learning (Addlestone Library, first floor). Trained writing consultants can help with writing for all courses; they offer one-to-one consultations that address everything from brainstorming and developing ideas to crafting strong sentences and documenting sources. For more information, please call 843.953.5635 or visit http://csl.cofc.edu/labs/writing-lab/.

**Discussion Participation:**

On Tuesday of each week we will discuss academic articles and other materials in class. Each student will be responsible for leading our discussion on those discussion days. Your task, detailed below, will be to come to class prepared and ready to pose questions we might discuss, or point us to passages in the readings that you found particularly interesting or challenging. You should also frame your questions or the passages of interest in terms of any connections you see to earlier readings or other issues.

**Format and Rules for Structured Discussions**

**General Information:**
Discussions will begin promptly at the start of class and run 75 minutes. Please come on time and prepared to sit for that length of time. If you do need to step out, try to do so quietly. Please sit around the table and not in the chairs along the wall. Students will be assigned specific seats with the placement of nameplates. Nameplates are used to encourage mutual reference between discussion participants, e.g., “I want to respond to something John said earlier…”

Discussion Rules:
The discussion will begin with the instructor outlining some major themes, drawing connections to earlier lessons, or placing the work into context. The day’s Discussion Leader (DL) will highlight some points within the reading and posing questions to which discussion participants might wish to respond. Those introductory remarks should take no more than 10 minutes, leaving the balance of the discussion time for participants to respond to those queries, present your own questions, and respond to other discussion participants. This means that you are duty-bound to come prepared, with the text read very carefully, with notes and/or questions written down so that you can contribute to a lively and engaged discussion.

After the DL finishes introductory remarks, the “queue” is then opened for participants to respond and/or pose their own questions. I will keep the queue and acknowledge whose turn it is to speak. You may indicate your interest in making a comment by raising your hand upward. If, while another discussion participant is speaking you decide that you would like to make your own points, you should “catch my eye” by raising your hand quietly, and wait for a silent nod indicating that you have been placed on the queue. I will periodically remind everyone who is in line to speak.

If discussion participants wish to make a very brief comment that pertains to something that was just said, you can be put on the "brief comment" queue which allows you to get your short point in right away before the conversation moves too far beyond the specific issue being raised. Participants wishing to be put on the short comment queue indicate this by putting their finger and thumb together (as if to say, “this will be short, I promise.”) A position within the brief comment queue does not eliminate a position in the main queue. This helps to assure that brief comments remain brief and that participants will have time to articulate their longer points when their turn in the long comment queue comes around.

I may participate in both queues, but I will have to abide by the same rules as everyone else (i.e., I have to wait my turn just like everyone else). I also reserve the right to change the order of the queue to make sure that everyone who wants to speak gets the chance. This may include moving people up the queue who have not spoken yet before someone else speaks for a second or third time. I also reserve the right to cut short comments that go on too long and to take other appropriate measures necessary to maintaining order and decorum.

Mutual respect is an absolute in these discussions. That said, one can be respectful while still engaging in lively argument. Striking this balance is the key to a successful discussion and is the responsibility of everyone at the table.

Grading Policy:
Your participation in the conversation will be graded as follows:

Outstanding contribution to conversation (rarely awarded) – 2 points
Contributions meet expectations (present, prepared, and contributing substantively) – 1.5 points
Contributions are lacking some preparation and thought (present, somewhat prepared, talking) – 1 point
Contributions are below expectations (present but not prepared or talking) – 0.5 point
Absent – 0 points

What does it mean to be prepared? Prepared students must have read and digested (thought about) all of the assigned material (additional readings, podcasts, or videos posted). Students must have made a good faith effort to think about the issues and to come up with questions/concerns they would like to discuss with the group (coming prepared with three or four specific questions/concerns would be meeting expectations).
Extra Credit:
On occasion there may be lectures or events for which your participation can earn you extra credit. If one or more should arise, I will be sure to announce it in class and post the relevant information on OAKS. Extra credit points will be averaged into your participation grade. To receive the extra credit points students must attend the event and complete a survey on OAKS. The OAKS surveys will only be available for 48 hours after the event and once that time has passed the extra credit opportunity will no longer be available.

Your overall grade will be determined as follows:
Present & Prepared - 15%
Midterm exam Thursday September 21 - 20%
Midterm exam Thursday October 19 - 20%
Policy Memo and Op-ed: Draft Due Thursday November 2
Policy Memo and Op-ed: Final version Due Thursday November 16 - 20%
Final exam: Tuesday December 12 8:00 am - 25%

Grade Appeals:
If you believe an assignment may have been graded erroneously, you must explain your concern to me in person within one class day after the assignment is returned to the class. After that time, no grade changes will be made. If you are not in class when an exam is returned, it is your responsibility to come get your graded exam in time.

Negotiating Grades:
Your class grade depends on the total amount of points you earn. Again, I do not rule out a curve at the end of the semester, but I promise that I never curve down, only up. My grading policy is simple and transparent. I am simply a “scorekeeper” when it comes to assigning course grades. Please do not ask me to arbitrarily raise your grade, to offer you additional “extra credit,” or other special treatment. You are an adult in college; please take responsibility for your performance.

Other Important Dates:
August 28 Drop/Add Ends
Last day for students to withdraw with a grade of "W" Thursday October 26
Fall Break October 16-17

Classroom policies and Attendance:
Students are expected to arrive to class on time, prepared, remain for the entire class period and behave appropriately while in the classroom. When in class students should turn cell phones off or to vibrate. Do not answer your cell phone during class. Students should not be texting during class. If it is an emergency please excuse yourself from class. Attendance is not mandatory, but is strongly encouraged, as the material is cumulative in nature. Test questions will be drawn from class lectures, text, and readings, so no one should rely entirely upon a single source. If you miss class, it is your responsibility to get the notes from another student; I do not give out my notes. Students may obtain an absence memo from the Associate Dean of Students Office at 67 George Street or online at http://www.cofc.edu/studentaffairs/general_info/absence.

College of Charleston Honor Code and Academic Integrity
Lying, cheating, attempted cheating, and plagiarism are violations of our Honor Code that, when suspected, are investigated. Each incident will be examined to determine the degree of deception involved.

Incidents where the instructor determines the student’s actions are related more to a misunderstanding will be handled by the instructor. A written intervention designed to help prevent the student from repeating the error will be given to the student. The intervention, submitted by form and signed both by the instructor and the student, will be forwarded to the Dean of Students and placed in the student’s file.

Cases of suspected academic dishonesty will be reported directly by the instructor and/or others having knowledge of the incident to the Dean of Students. A student found responsible by the Honor Board for
academic dishonesty will receive a XXF in the course, indicating failure of the course due to academic dishonesty. This status indicator will appear on the student’s transcript for two years after which the student may petition for the XX to be expunged. The F is permanent.

Students should be aware that unauthorized collaboration—working together without permission—is a form of cheating. Research conducted and/or papers written for other classes cannot be used in whole or in part for any assignment in this class without obtaining prior permission from the instructor.

Students can find the complete Honor Code and all related processes in the Student Handbook at http://studentaffairs.cofc.edu/honor-system/studenthandbook/index.php

**Disability Accommodations Statement:**
Any individual who qualifies for reasonable accommodation under The American with Disabilities Act or Section 504 of the Rehabilitation Act of 1973 should contact the instructor immediately. The College will make reasonable accommodations for persons with documented disabilities. Students should apply at the Center for Disability Services / SNAP, located on the first floor of the Lightsey Center, Suite 104. Students approved for accommodations are responsible for contacting me one week before accommodation is needed.

**Tentative Course Outline:**

**Week 1 Aug. 21-25**
Holcombe Chapter 1 The Public Sector

**Week 2 Aug. 28- Sept. 1**
Welfare Economics and Public Finance by Russell Sobel
Holcombe Chapter 2 Principles of Analyzing Government

**Week 3 Sept. 4-8**
Hayek_Arrow, and the Problem of Democratic Decision-Making by Peter Boetke and Peter Lesson
Holcombe Chapter 2 Principles of Analyzing Government

**Week 4 Sept. 11-15**
Property Rights Paradigm by Armen Alchian and Harold Demsetz
Holcombe Chapter 3 Property Rights and Economic Efficiency

**Week 5 Sept. 18-22**
The Swedes Get it Right by David Friedman
Robert Frank on Coase Econtalk Podcast
Boudreaux on Coase Econtalk Podcast
Holcombe Chapter 4 Externalities

**Midterm exam Thursday September 21**

**Week 6 Sept. 25-29**
Who Pays for Wolves By Hank Fischer
The Problem of Social Cost by Ronald Coase
Holcombe Chapter 4 Externalities

**Week 7 Oct. 2-6**
The Lighthouse in Economics by Ronald Coase
Holcombe Chapter 5 Public Goods

**Week 8 Oct. 9-13**
Holcombe Chapter 5 Public Goods

**Week 9 Oct. 16-20**
Holcombe Chapter 10 Positive Principles of Taxation

Midterm exam Thursday October 19

Week 10 Oct. 23-27
Holcombe11 Principles of Tax Policy

Week 11 Oct. 30 - Nov. 3
Taxes on Income by Murray Rothbard
Holcombe Chapter 13 Taxation of Income

11/2/17 Policy Memo & Op-Ed Drafts Due

Week 12 Nov. 6-10
Public Finance and Public Choice: Two Contrasting Views of the State James Buchanan and Richard Musgrave
The Public Choice Revolution by James Gwartney and Richard Wagner
Holcombe Chapter 6 The Economic Role of the State

Week 13 Nov. 13-17
Individual Choice in Voting and the Market by James Buchanan
Welfare Cost of Tariffs Monopolies and Theft By Gordon Tullock
Transitional Gains Trap by Gordon Tullock
Holcombe Chapter 7 A Theory of Collective Action

11/16/17 Policy Memo & Op-Ed Final Version Due

Week 14 Nov. 20-24
Rent Seeking: A Survey by Robert Tollison
The Logic of Collective Action by Mancur Olson
Holcombe Chapter 8 Public Sector Demand

Week 15 Nov. 27 - Dec 1
Bootleggers and Baptists The Education of Regulatory Economist By Bruce Yandle
Holcombe Chapter 9 Supply and Demand in Political Markets