11078 ECON 200 07: Principles of Microeconomics Syllabus

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Class time: Tuesday/Thursday 1:40 - 02:55 pm

Classroom: Education Center, Room 101

Office Hours: Monday/Wednesday 1:00 pm - 3:00 pm, or by appointment.

1 Greetings

Welcome to Principles of Microeconomics. Although traditional microeconomics focuses on consumers and firms, I hope to show you how, by focusing on simple decision-making, microeconomics really can be applied to a host of additional interesting questions and situations. For example: Why is it so hard to register for some classes but not others? An understanding of microeconomics (particularly supply and demand) could help you understand the forces involved in both your decision to take this class and the College's decision of how many seats and sections to offer.

2 Course Description

Economics is a social science that focuses on understanding the consequences of choices. It is not simply about running a business, making money, or playing the stock market. Economics is a valuable tool for analyzing government policy formulations and consumer behavior. Our major

focus in microeconomics is developing an understanding of how markets work, emphasizing consumers' and producers' decisions. Then we will study how government policies affect markets and the conditions under which government policy can improve on market outcomes. One of the most interesting things about studying economics is that its topics of analysis can also be the subjects of other disciplines, including law, sociology, political science, history, philosophy, and psychology. Therefore, economics fits squarely within a traditional liberal arts education. This syllabus outlines the policies for the class. *Please read this document care fully and make sure you understand it.*

3 Prerequisites

3 credit hours of MATH.

4 Books

There is one required book for the course: "Principles of Microeconomics," by N. Gregory Mankiw. Additional information about the book can be found the following link: Principles of Microeconomics. I will be using the 7th edition of the book for this course, but you are welcome to use an older edition if you prefer.

Other useful texts include (these are not required):

- R. H. Frank & B.S. Bernanke Principles of Microeconomics
- D. Walker Introductory Microeconomics
- M. Wetzstein Microeconometric Theory, 2nd Edition

5 Homework

You will be responsible for weekly problem sets on "Aplia" (see below for more details). The website will also contain copies of paper assignments, electronic discussions, and general class announcements. The Aplia assignments will collectively count for 40% of your grade. The Aplia site requires a separate registration process.

5.1 Registration

"Aplia" is part of "Mindtap," which is a complementary online learning environment for our textbook and course. Mindtap was created by the textbook's publisher Cengage Learning, which allows you to sign in to a single site to access all your complementary materials and courses. The Aplia learning material consists of graded homework assignments that have been custom designed to complement the course's textbook. To register please follow these easy steps:

- 1. Log onto our course's Oaks page.
- 2. Navigate to the "Content" dropdown menu at the top of our course's dashboard page.
- 3. From the "Content" page, select any of the boxes listed under "Table of Contents," which is located on the left-hand side of the page.
- 4. For example, if you select the "Syllabus" box, then select any of the external links, which contain a purple box icon with an arrow pointing into the box.
- 5. That external link should take you directly to the Cengage Mindtap site to register for your account access.

Just in case of any confusion, there is a separate User guide within the "Syllabus" sub-menu. The User guide is a PDF document that basically explains everything I have outlined in the numbered list above.

5.2 Payment

Mindtap/Aplia requires the student make a one-time payment for the course. Purchase access to your course from the CengageBrain website. If you choose to pay later, you can use Aplia without paying for approximately two weeks.

Disclaimer: I receive *no* monetary benefit from requiring you to use the Cengage online learning environment.

6 Communicating with Me

I encourage you to come talk to me anytime you have questions about this class, economics, college, or careers. If my posted office hours are inconvenient for you, stop by at another time or to make an appointment. I prefer not to communicate by email, mainly because it is unreliable. Please understand that I am not obligated to read or respond to emails. *Under no circumstances do I discuss your grade via email or over the telephone*.

My interpretation of federal privacy laws (Family Educational Rights and Privacy Act – FERPA) is that such issues must be discussed in person to guarantee privacy. Further, I will do not disclose grades to parents or legal guardians unless you, the student, and your parents (or guardian) wish to discuss your grades in person – at which time you, the student, must give me permission to discuss your grade with your parent. FERPA laws are very strict but they have put into place to protect your privacy.

7 Attendance Policy

None. I neither explicitly reward attendance nor penalize absence. However, there is a positive correlation between attendance and exam performance, so you should attend all lectures. I do not require, and prefer not to receive, advance notice of, or excuses after, lecture absences. I do not repeat lectures to students who miss class, whatever the cause of absence.

8 Exams & Grading

Your grade is based on four criteria:

- Knowledge of material covered in the readings,
- Ability to apply knowledge,
- Ability to relay that knowledge back to me,
- Responsibility assignments turned in on time, exams taken at the appropriate time.

I will give you a zero if you fail to turn in an assignment on time. No excuses are acceptable for late assignments!

8.1 Course Grades

The breakdown for points is as follows

Assignment	Value	Description	
Aplia Problem Sets	40%	You will be assigned problems sets each week.	
		Each problem set takes from 30 minutes to an	
		hour to complete. You are required to complete a	
		total of 13 problem sets. I will drop the lowest	
		problem set score.	
Mid-term Exam	30%	This exam will cover the course material up	
		through the mid term. Please see the course	
		calendar for an approximate date of the exam.	
Final Exam	30%	The final exam will cover material through the	
		second half of the course. The final is scheduled	
		for Thursday, December 7th, 4:00-7:00 pm.	

Grade range:

A: 100-94%

A-: 93-90%

B+: 89-87%

B: 86-84%

B-: 83-80%

C+: 79-77%

C: 76-74%

C-: 73-70%

D+: 69-67%

D: 66-64% *D*-: 63-60%

F: Below 60%.

8.2 Grade Appeals

If you believe an assignment may have been graded erroneously, you must explain your concern to me in person within one class day after the assignment is returned to the class. After that time, no grade changes will be made. If you are not in class when an exam is returned, it is your responsibility to come get your graded exam in time.

8.3 Negotiating Grades

Your class grade depends on the total amount of points you earn. I do not rule out a curve, but I promise that I never curve down, only up. My grading policy is simple and transparent. I am simply a "scorekeeper" when it comes to assigning course grades. Please do not ask me to arbitrarily raise

your grade, to offer you "extra credit," or other special treatment. You are an adult in college; please take responsibility for your performance.

9 Students with Learning Disabilities

The College will make reasonable accommodations for persons with documented disabilities. Students should apply at the Center for Disability Services (CDS) (or Students Needing Academic Parity (SNAP)), located on the first floor of the Lightsey Center, Suite 104.

CDS houses and manages the alternative testing site. The testing site provides an area for students approved for services to take their tests with accommodations such as extra time on tests, testing in isolation, use of readers or scribes, access to assistive/adaptive technology (e.g., Dragon Naturally Speaking, WYNN readers, JAWS, etc.).

Students approved for accommodations are responsible for notifying me as soon as possible and for contacting me one week before accommodation is needed.

10 Other Administrative Information

The following are additional policy issues and/or information about the course.

10.1 Dropping the Course

The last day to withdraw from the course (with a "W" grade) is Thursday, October 26.

10.2 Center for Student Learning

The CSL, located on the first floor of the library, offers a wide variety of tutoring and other academic resources that support many courses offered at the College. Services include walk-in tutoring, by appointment tutoring, study strategies appointments, Peer Academic Coaching (PAC), and Supplemental Instruction (SI). All services are described and all lab schedules are posted on the CSL website http://csl.cofc.edu, or call 843.953.5635 for information.

10.3 College of Charleston Honor Code and Academic Integrity

Lying, cheating, attempted cheating, and plagiarism are violations of our Honor Code that, when identified, are investigated. Each incident will be examined to determine the degree of deception

involved.

Incidents where the instructor determines the student's actions are related more to a misunderstanding will handled by the instructor. A written intervention designed to help prevent the student from repeating the error will be given to the student. The intervention, submitted by form and signed both by the instructor and the student, will be forwarded to the Dean of Students and placed in the student's file.

Cases of suspected academic dishonesty will be reported directly by the instructor and/or others having knowledge of the incident to the Dean of Students. A student found responsible by the Honor Board for academic dishonesty will receive a XXF in the course, indicating failure of the course due to academic dishonesty. This grade will appear on the student's transcript for two years after which the student may petition for the XX to be expunged. The F is permanent. The student may also be placed on disciplinary probation, suspended (temporary removal) or expelled (permanent removal) from the College by the Honor Board.

Students should be aware that unauthorized collaboration—working together without permission—is a form of cheating. Unless the instructor specifies that students can work together on an assignment, quiz and/or test, no collaboration during the completion of the assignment is permitted. Other forms of cheating include possessing or using an unauthorized study aid (which could include accessing information via a cell phone or computer), copying from others' exams, fabricating data, and giving unauthorized assistance.

Research conducted and/or papers written for other classes cannot be used in whole or in part for any assignment in this class without obtaining prior permission from the instructor.

Students can find the complete Honor Code and all related processes in the Student Handbook at http://studentaffairs.cofc.edu/honor-system/studenthandbook/index.php.

10.4 Catalog Description

"The structure of the market is presented, including product and factor pricing, allocation of resources and distribution of income, market equilibrium analysis, and analysis of domestic and international problems and policies."

10.5 Course Objectives

Students will gain factual knowledge of the market economy, develop critical thinking and analytical skills through understanding of the following microeconomic models and concepts: (1) the basic principles of scarcity, choice, and opportunity cost; (2) the principle of comparative advantage; (3) the principle of increasing opportunity cost; (4) the operation of a competitive market and how markets help to alleviate the effects of scarcity; and (5) the problem of market failure.

10.6 School of Business Learning Goals

This course will contribute to the SB goals of "quantitative fluency" and "global and civic responsibility." The topics examined in the course include a number of global issues (e.g., trade, tariffs), and often have ethical considerations. A solid understanding of economic principles requires analytical thinking and problem solving skills.

10.7 General Education Student Learning Outcome

Students apply social science concepts, models, and theories to explain human behavior, social interactions, and social institutions. This learning outcome will be assessed on the Final Exam.

11 Course Calendar

Please note that this calendar is subject to change.

Date	Reading	Subject	Problem Sets		
Aug 22-24	M, Chapter 1	Ten Principles of Economics	Intro to Aplia		
			Chapter 1		
Aug 29-31	M, Chapter 2	Thinking Like an Economist	Chapter 2		
Sept 5-7	M, Chapter 3	Interdependence and the	Chapter 3		
		Gains from Trade			
Sep 12-14	M, Chapter 4	Market Forces of Supply and	Chapter 4		
		Demand			
Sep 19-21	M, Chapter 5	Elasticity and Its Application	Chapter 5		
Sep 26-28	M, Chapter 6	Supply, Demand, and	Chapter 6		
		Government Policies			
Oct 3-5	M, Chapter 7	Consumers, Producers, and	Chapter 7		
		the Efficiency of Markets			
Oct 10-12	Mid-term Exam – Chapters 1-6				
Oct 17-19	Fall Break. No Class on Tuesday, 17th. College Closed.				
Oct 24-26	M, Chapter 8	The Costs of Taxation	Chapter 8		
Oct 26	Last day for students to withdraw with a grade of "W."				
Oct 31-Nov 2	M, Chapter 10	Externalities	Chapter 10		
Nov 7-9	M, Chapter 11	Public Goods and Common	Chapter 11		
		Resources			
Nov 14-16	M, Chapter 13	Costs of Production	Chapter 13		
Nov 21-23	Thanksgiving Holiday. No Class on Thursday, 23rd. Colleged Closed.				
Nov 28-30	M, Chapter 14	Firms in Competitive Markets	Chapter 14		
Dec 5-7	M, Chapter 15	Monopoly	Chapter 15		
Dec 4	Last day of full semester.				
Dec 5	Reading Day.				
Dec 7	Final Exam 4:00 - 7:00 pm				